

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
			Change				Change				Change	
	Quarter 3 FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	Quarter 3 FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	Quarter 3 FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,416,927	2,543,182	(126,255)	(5.0)	4,796,405	5,087,036	(290,632)	(5.7)	146,145	154,655	(8,510)	(5.5)
Single-Piece Cards	73,272	80,129	(6,857)	(8.6)	207,435	230,100	(22,664)	(9.8)	1,323	1,469	(146)	(9.9)
Total Single-Piece Letters and Cards	2,490,199	2,623,311	(133,112)	(5.1)	5,003,840	5,317,136	(313,296)	(5.9)	147,468	156,124	(8,655)	(5.5)
Presort Letters	3,613,106	3,611,010	2,096	0.1	9,156,940	9,226,121	(69,181)	(0.7)	529,680	521,762	7,918	1.5
Presort Cards	143,064	139,924	3,140	2.2	544,716	539,591	5,124	0.9	4,448	4,405	42	1.0
Total Presort Letters and Cards	3,756,170	3,750,934	5,236	0.1	9,701,655	9,765,712	(64,057)	(0.7)	534,127	526,168	7,960	1.5
Flats	576,640	618,341	(41,701)	(6.7)	405,756	434,720	(28,964)	(6.7)	82,109	88,528	(6,419)	(7.3)
Parcels	132,977	144,927	(11,950)	(8.2)	48,242	55,594	(7,351)	(13.2)	14,777	16,897	(2,121)	(12.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	-	0	0	0	-	0	0	0	-
Outbound First-Class Mail International	71,266	68,597	2,669	3.9	46,634	45,942	692	1.5	2,584	2,487	98	3.9
Inbound Intl. Letter-Post Single-Piece & NSA Mail	94,966	77,582	17,384	22.4	112,361	95,604	16,757	17.5	35,576	28,190	7,386	26.2
First-Class Mail Fees	33,716	39,473	(5,757)	(14.6)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,155,934	7,323,166	(167,232)	(2.3)	15,318,489	15,714,708	(396,219)	(2.5)	816,642	818,394	(1,751)	(0.2)
Standard Mail:												
High Density and Saturation Letters	247,432	214,720	32,712	15.2	1,601,069	1,443,890	157,179	10.9	64,850	60,185	4,665	7.8
High Density and Saturation Flats & Parcels	493,815	502,739	(8,924)	(1.8)	2,719,539	2,776,997	(57,459)	(2.1)	489,836	492,785	(2,949)	(0.6)
Carrier Route	470,546	534,390	(63,844)	(11.9)	1,736,958	2,006,354	(269,396)	(13.4)	376,125	405,653	(29,528)	(7.3)
Letters	2,405,484	2,448,437	(42,953)	(1.8)	11,341,401	11,611,707	(270,305)	(2.3)	560,278	583,174	(22,895)	(3.9)
Flats	458,929	465,534	(6,605)	(1.4)	1,125,652	1,126,124	(472)	(0.0)	286,430	284,236	2,194	0.8
Parcels	16,076	16,843	(767)	(4.6)	15,070	15,730	(661)	(4.2)	5,785	5,724	61	1.1
Every Door Direct Mail Retail	38,704	40,064	(1,360)	(3.4)	214,624	236,568	(21,944)	(9.3)	27,223	29,032	(1,809)	(6.2)
Domestic Negotiated Serv. Agreement Mail	12,555	0	-	-	50,669	0	-	-	10,150	0	-	-
Inbound Intl. Negotiated Serv. Agreement Mail	0	1	(1)	(100.0)	0	5	(5)	(100.0)	0	0	(0)	(100.0)
Standard Mail Fees	10,106	12,798	(2,691)	(21.0)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,153,648	4,235,526	(81,878)	(1.9)	18,804,982	19,217,376	(412,395)	(2.1)	1,820,677	1,860,789	(40,112)	(2.2)
Periodicals Mail:												
In-County	16,740	17,540	(800)	(4.6)	145,949	150,725	(4,776)	(3.2)	41,598	44,955	(3,356)	(7.5)
Outside County	380,105	398,715	(18,610)	(4.7)	1,338,322	1,384,572	(46,249)	(3.3)	492,919	522,762	(29,843)	(5.7)
Periodicals Mail Fees	1,845	1,344	501	37.3	-	-	-	-	-	-	-	-
Total Periodicals Mail	398,690	417,599	(18,909)	(4.5)	1,484,271	1,535,297	(51,026)	(3.3)	534,517	567,717	(33,200)	(5.8)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,234	8,391	(157)	(1.9)	313	322	(9)	(2.8)	21,128	21,730	(602)	(2.8)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	3,983	(3,983)	(100.0)	0	189	(189)	(100.0)	0	3,171	(3,171)	(100.0)
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	45,713	46,183	(470)	(1.0)	56,267	54,765	1,502	2.7	91,510	87,930	3,580	4.1
Bound Printed Matter Parcels	56,914	56,387	527	0.9	47,095	44,313	2,782	6.3	111,722	99,998	11,724	11.7
Media and Library Mail	63,298	71,629	(8,331)	(11.6)	17,105	19,626	(2,522)	(12.8)	43,466	47,939	(4,473)	(9.3)
Package Services Mail Fees	687	584	103	17.7	-	-	-	-	-	-	-	-
Total Package Services Mail	174,846	187,156	(12,311)	(6.6)	120,780	119,216	1,563	1.3	267,826	260,768	7,058	2.7

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	-	-	-	-	86,107	100,577	(14,470)	(14.4)	28,582	28,012	569	2.0
Free Mail	-	-	-	-	10,894	11,623	(729)	(6.3)	4,454	5,195	(741)	(14.3)
Total Market Dominant Mail	11,883,118	12,163,448	(280,330)	(2.3)	35,825,522	36,698,797	(873,275)	(2.4)	3,472,699	3,540,875	(68,176)	(1.9)
Ancillary Services:												
Certified Mail	181,177	175,035	6,142	3.5	54,092	53,056	1,036	2.0				
Collect on Delivery	779	886	(107)	(12.1)	81	87	(7)	(7.8)				
Delivery Confirmation	11,286	11,901	(614)	(5.2)	837,147	690,807	146,340	21.2				
Insurance	20,488	21,868	(1,379)	(6.3)	5,234	4,360	874	20.1				
Registered Mail	9,657	9,296	360	3.9	631	578	54	9.3				
Return Receipts	100,830	95,670	5,160	5.4	42,654	40,306	2,348	5.8				
Stamped Envelopes and Cards	2,731	3,045	(315)	(10.3)	-	-	-	-				
Other Domestic Ancillary Services	21,534	19,139	2,395	12.5	8,071	7,184	887	12.3				
International Ancillary Services	11,119	11,168	(48)	(0.4)	7,631	6,991	640	9.2				
Total Ancillary Services	359,600	348,007	11,593	3.3	955,541	803,368	152,172	18.9				
Special Services:												
Money Orders	41,463	42,502	(1,040)	(2.4)	23,509	24,653	(1,144)	(4.6)				
Post Office Box Service	73,190	90,812	(17,621)	(19.4)	6,058	7,500	(1,442)	(19.2)				
Other Domestic Special Services	26,075	27,073	(998)	(3.7)	389	419	(30)	(7.1)				
Other International Special Services	8	5	4	78.7	817	457	360	0.0				
Total Additional Special Services	140,736	160,392	(19,655)	(12.3)	30,774	33,029	(2,256)	(6.8)				
Total Market Dominant Services	500,337	508,399	(8,062)	(1.6)	986,314	836,398	149,917	17.9				
Total Market Dominant Mail and Services	12,383,455	12,671,847	(288,392)	(2.3)								
Other Market Dominant Revenue	245,444	221,699	23,745	10.7								
Total Market Dominant Revenue	12,628,899	12,893,546	(264,647)	(2.1)								
									Service Transactions			
									U.S. Postal Service Mail			
									Quarter 3, FY 2015 1/			
									=====			
									Ancillary Services		3,218	
									Other Services		384	
									Total		3,602	

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express Mail	201,298	193,774	7,524	3.9	9,398	9,366	32	0.3	9,369	9,371	(2)	(0.0)
First-Class Package Service:												
Total First Class Package Service	427,429	364,780	62,648	17.2	179,545	155,282	24,263	15.6	63,064	54,264	8,800	16.2
Standard Post Mail:												
Total Standard Post	100,556	102,911	(2,355)	(2.3)	6,652	7,371	(719)	(9.8)	40,451	44,147	(3,696)	(8.4)
Priority Mail:												
Total Priority Mail	1,709,232	1,587,678	121,554	7.7	236,932	216,129	20,804	9.6	521,667	452,080	69,587	15.4
Parcel Select Mail:												
Total Parcel Select Mail	771,109	605,232	165,878	27.4	443,659	355,743	87,916	24.7	820,796	590,030	230,766	39.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	39,333	35,767	3,565	10.0	15,469	14,465	1,005	6.9	40,910	41,797	(887)	(2.1)
International Mail:												
Outbound Priority Mail International	146,207	182,925	(36,717)	(20.1)	2,655	3,571	(916)	(25.6)	18,799	23,083	(4,284)	(18.6)
Outbound International Expedited Services	58,561	72,103	(13,542)	(18.8)	928	1,184	(256)	(21.6)	5,403	5,937	(534)	(9.0)
Other Outbound International Mail	200,809	221,249	(20,440)	(9.2)	52,177	57,136	(4,959)	(8.7)	20,093	22,052	(1,959)	(8.9)
Inbound International 3/	52,864	53,483	(619)	(1.2)	3,619	3,141	478	15.2	23,695	19,147	4,548	23.8
International Mail Fees	119	12	106	854.6	-	-	-	-	-	-	-	-
Total International Mail	458,560	529,772	(71,212)	(13.4)	59,379	65,032	(5,653)	(8.7)	67,990	70,219	(2,229)	(3.2)
Total Competitive Mail	3,707,517	3,419,914	287,603	8.4	951,034	823,388	127,646	15.5	1,564,248	1,261,909	302,339	24.0

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services	1,200	374	827	221.3	214	69	145	209.9				
International Ancillary Services	1,447	1,741	(294)	(16.9)	360	359	1	0.2				
Total Ancillary Services	2,647	2,115	532	25.2	573	428	145	34.0				
Special Services:												
Premium Forwarding Service	5,239	4,909	330	6.7	282	260	22	8.4				
Intl. Money Orders & Money Transfer Service	218	259	(41)	(15.8)	34	39	(5)	(13.0)				
Other Domestic Special Services	189,956	166,773	23,183	13.9	25,240	24,927	314	1.3				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	195,412	171,941	23,472	13.7	25,556	25,226	330	1.3				
Total Competitive Services	198,059	174,055	24,004	13.8	26,130	25,654	476	1.9				
Total Competitive Mail and Services	3,905,576	3,593,969	311,607	8.7								
Other Competitive Revenue	26,632	22,787	3,845	16.9								
Total Competitive Revenue	3,932,208	3,616,757	315,451	8.7								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	15,590,635	15,583,362	7,273	0.0	36,776,556	37,522,185	(745,629)	(2.0)	5,036,946	4,802,783	234,163	4.9
Total All Services	698,396	682,454	15,942	2.3	1,012,444	862,052	150,392	17.4				
Total All Mail and Services	16,289,031	16,265,816	23,215	0.1								
Total All Other Revenue	272,076	244,487	27,589	11.3								
Total All Revenue	16,561,107	16,510,303	50,804	0.3								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

6/ The figures presented for both the current and prior year reflect a change in methodology approved by the Postal Regulatory Commission in Order 2728 issued on September 24, 2015. In general, figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

6/ The figures presented for both the current and prior year reflect a change in methodology approved by the Postal Regulatory Commission in Order 2728 issued on September 24, 2015. In general, figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
First-Class Mail:												
Single-Piece Letters	7,700,718	7,879,469	(178,751)	(2.3)	15,285,662	16,162,921	(877,259)	(5.4)	467,573	494,325	(26,752)	(5.4)
Single-Piece Cards	220,694	242,690	(21,996)	(9.1)	629,138	705,988	(76,850)	(10.9)	4,018	4,511	(493)	(10.9)
Total Single-Piece Letters and Cards	7,921,412	8,122,159	(200,747)	(2.5)	15,914,800	16,868,909	(954,109)	(5.7)	471,591	498,836	(27,245)	(5.5)
Presort Letters	11,297,796	11,023,412	274,385	2.5	28,800,369	28,775,403	24,966	0.1	1,660,490	1,610,687	49,803	3.1
Presort Cards	424,107	417,370	6,738	1.6	1,627,222	1,653,498	(26,276)	(1.6)	13,286	13,498	(212)	(1.6)
Total Presort Letters and Cards	11,721,903	11,440,781	281,122	2.5	30,427,592	30,428,901	(1,309)	(0.0)	1,673,777	1,624,185	49,592	3.1
Flats	1,815,877	1,866,631	(50,754)	(2.7)	1,292,354	1,342,500	(50,146)	(3.7)	263,178	275,592	(12,414)	(4.5)
Parcels	412,490	447,034	(34,543)	(7.7)	153,676	177,871	(24,195)	(13.6)	47,519	54,516	(6,997)	(12.8)
Domestic Negotiated Serv. Agreement Mail	0	38,975	(38,975)	(100.0)	0	103,014	(103,014)	(100.0)	0	6,324	(6,324)	(100.0)
Outbound First-Class Mail International	246,269	228,449	17,820	7.8	168,903	162,098	6,805	4.2	8,898	8,416	483	5.7
Inbound Intl. Letter-Post Single-Piece & NSA Mail	321,598	250,945	70,654	28.2	357,005	315,879	41,126	13.0	115,690	89,105	26,584	29.8
First-Class Mail Fees	114,661	127,897	(13,235)	(10.3)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	22,554,212	22,522,872	31,341	0.1	48,314,329	49,399,172	(1,084,843)	(2.2)	2,580,653	2,556,975	23,678	0.9
Standard Mail:												
High Density and Saturation Letters	738,009	652,570	85,439	13.1	4,844,225	4,462,039	382,186	8.6	196,715	185,249	11,466	6.2
High Density and Saturation Flats & Parcels	1,541,437	1,496,866	44,570	3.0	8,556,215	8,476,877	79,337	0.9	1,515,494	1,525,020	(9,527)	(0.6)
Carrier Route	1,807,035	1,805,256	1,779	0.1	6,736,134	6,915,979	(179,845)	(2.6)	1,439,006	1,500,854	(61,848)	(4.1)
Letters	7,545,754	7,313,345	232,409	3.2	36,063,546	35,655,988	407,558	1.1	1,812,600	1,822,839	(10,240)	(0.6)
Flats	1,489,587	1,526,107	(36,520)	(2.4)	3,640,492	3,809,322	(168,830)	(4.4)	925,580	966,791	(41,211)	(4.3)
Parcels	50,784	50,147	637	1.3	48,089	48,445	(356)	(0.7)	18,152	16,826	1,326	7.9
Every Door Direct Mail Retail	113,120	112,341	779	0.7	639,856	688,299	(48,443)	(7.0)	81,159	86,329	(5,170)	(6.0)
Domestic Negotiated Serv. Agreement Mail	41,672	108,512	(66,840)	(61.6)	180,151	499,850	(319,699)	(64.0)	35,247	22,138	13,109	59.2
Inbound Intl. Negotiated Serv. Agreement Mail	0	83	(83)	(100.0)	0	154	(154)	(100.0)	0	42	(42)	(100.0)
Standard Mail Fees	39,925	44,472	(4,547)	(10.2)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	13,367,323	13,109,700	257,623	2.0	60,708,707	60,556,952	151,755	0.3	6,023,953	6,126,089	(102,136)	(1.7)
Periodicals Mail:												
In-County	49,578	50,081	(504)	(1.0)	429,550	441,182	(11,631)	(2.6)	124,679	130,348	(5,669)	(4.3)
Outside County	1,147,291	1,166,709	(19,418)	(1.7)	4,008,913	4,137,843	(128,930)	(3.1)	1,517,183	1,584,763	(67,580)	(4.3)
Periodicals Mail Fees	5,222	3,492	1,730	49.5	-	-	-	-	-	-	-	-
Total Periodicals Mail	1,202,090	1,220,282	(18,192)	(1.5)	4,438,463	4,579,025	(140,562)	(3.1)	1,641,862	1,715,112	(73,249)	(4.3)
Package Services Mail:												
Parcel Post / Alaska Bypass	24,889	24,125	763	3.2	951	945	5	0.6	64,102	63,745	357	0.6
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	14,422	(14,422)	(100.0)	0	768	(768)	(100.0)	0	11,164	(11,164)	(100.0)
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	160,157	151,703	8,454	5.6	196,652	188,083	8,569	4.6	315,282	296,389	18,893	6.4
Bound Printed Matter Parcels	205,256	196,197	9,059	4.6	165,373	154,187	11,186	7.3	406,769	381,400	25,370	6.7
Media and Library Mail	203,998	224,928	(20,930)	(9.3)	55,840	63,911	(8,071)	(12.6)	135,733	153,085	(17,352)	(11.3)
Package Services Mail Fees	2,244	1,960	283	14.4	-	-	-	-	-	-	-	-
Total Package Services Mail	596,543	613,335	(16,792)	(2.7)	418,816	407,894	10,922	2.7	921,886	905,783	16,103	1.8

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	-	-	-	-	290,636	359,276	(68,640)	(19.1)	84,295	78,857	5,438	6.9
Free Mail	-	-	-	-	34,475	34,034	441	1.3	13,605	14,953	(1,348)	(9.0)
Total Market Dominant Mail	37,720,169	37,466,189	253,980	0.7	114,205,426	115,336,353	(1,130,927)	(1.0)	11,266,254	11,397,768	(131,514)	(1.2)
Ancillary Services:												
Certified Mail	497,892	508,792	(10,900)	(2.1)	150,074	158,191	(8,117)	(5.1)				
Collect on Delivery	2,101	2,836	(735)	(25.9)	211	288	(77)	(26.6)				
Delivery Confirmation	40,524	70,804	(30,279)	(42.8)	2,648,454	2,214,166	434,288	19.6				
Insurance	69,279	70,547	(1,268)	(1.8)	15,737	15,511	226	1.5				
Registered Mail	26,954	27,621	(667)	(2.4)	1,726	1,777	(51)	(2.9)				
Return Receipts	280,466	272,504	7,963	2.9	118,643	116,550	2,093	1.8				
Stamped Envelopes and Cards	10,260	9,536	724	7.6	-	-	-	-				
Other Domestic Ancillary Services	64,900	53,669	11,231	20.9	25,182	20,498	4,684	22.9				
International Ancillary Services	32,897	30,208	2,689	8.9	22,271	18,377	3,894	21.2				
Total Ancillary Services	1,025,273	1,046,517	(21,244)	(2.0)	2,982,297	2,545,358	436,939	17.2				
Special Services:												
Money Orders	119,808	123,396	(3,588)	(2.9)	70,302	73,939	(3,637)	(4.9)				
Post Office Box Service 3/	236,812	268,367	(31,555)	(11.8)	6,058	7,500	(1,442)	(19.2)				
Other Domestic Special Services	82,071	82,984	(913)	(1.1)	1,869	1,498	371	24.8				
Other International Special Services	9	7	2	37.2	895	653	243	37.2				
Total Additional Special Services	438,699	474,753	(36,054)	(7.6)	79,124	83,590	(4,466)	(5.3)				
Total Market Dominant Services	1,463,972	1,521,270	(57,297)	(3.8)	3,061,420	2,628,947	432,473	16.5				
Total Market Dominant Mail and Services	39,184,141	38,987,459	196,683	0.5								
Other Market Dominant Revenue 4/	565,210	751,334	(186,124)	(24.8)								
Total Market Dominant Revenue	39,749,352	39,738,793	10,559	0.0								
									Service Transactions			
									U.S. Postal Service Mail			
									YTD, FY 2015 1/			
									=====			
									Ancillary Services		11,403	
									Other Services		1,437	
									Total		12,840	

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express Mail	589,444	581,147	8,297	1.4	27,081	27,398	(317)	(1.2)	29,375	28,107	1,268	4.5
First-Class Package Service:												
Total First Class Package Service	1,256,873	1,059,448	197,426	18.6	532,159	463,711	68,448	14.8	186,808	159,697	27,111	17.0
Standard Post Mail:												
Total Standard Post	379,429	398,890	(19,461)	(4.9)	27,097	28,982	(1,885)	(6.5)	151,480	177,295	(25,816)	(14.6)
Priority Mail:												
Total Priority Mail	5,578,048	5,137,090	440,958	8.6	759,301	683,181	76,120	11.1	1,694,754	1,458,080	236,674	16.2
Parcel Select Mail:												
Total Parcel Select Mail	2,439,569	1,903,319	536,250	28.2	1,401,617	1,116,934	284,683	25.5	2,645,974	1,978,147	667,827	33.8
Parcel Return Service Mail:												
Total Parcel Return Service Mail	114,505	104,696	9,809	9.4	44,950	42,019	2,930	7.0	129,705	129,579	126	0.1
International Mail:												
Outbound Priority Mail International	500,983	594,609	(93,627)	(15.7)	9,235	11,569	(2,334)	(20.2)	64,991	74,800	(9,808)	(13.1)
Outbound International Expedited Services	189,989	225,600	(35,611)	(15.8)	3,021	3,750	(730)	(19.5)	18,695	18,701	(6)	(0.0)
Other Outbound International Mail	662,934	726,965	(64,031)	(8.8)	173,017	188,281	(15,265)	(8.1)	65,996	72,415	(6,419)	(8.9)
Inbound International 5/	176,401	165,293	11,108	6.7	11,763	10,837	925	8.5	78,381	64,058	14,323	22.4
International Mail Fees	140	39	101	259.5	-	-	-	-	-	-	-	-
Total International Mail	1,530,446	1,712,506	(182,060)	(10.6)	197,036	214,438	(17,403)	(8.1)	228,064	229,973	(1,910)	(0.8)
Total Competitive Mail	11,888,316	10,897,098	991,218	9.1	2,989,240	2,576,663	412,577	16.0	5,066,159	4,160,878	905,281	21.8

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services	2,889	1,402	1,487	106.0	506	255	251	98.6				
International Ancillary Services	4,969	5,473	(504)	(9.2)	1,130	1,106	24	2.2				
Total Ancillary Services	7,858	6,875	983	14.3	1,636	1,361	275	20.2				
Special Services:												
Premium Forwarding Service	20,705	20,273	432	2.1	1,118	1,095	23	2.1				
Intl. Money Orders & Money Transfer Service	709	881	(173)	(19.6)	109	133	(24)	(18.0)				
Other Domestic Special Services 3/	556,366	505,897	50,469	10.0	67,221	67,520	(299)	(0.4)				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	577,780	527,052	50,728	9.6	68,448	68,748	(300)	(0.4)				
Total Competitive Services	585,638	533,927	51,711	9.7	70,084	70,109	(25)	(0.0)				
Total Competitive Mail and Services	12,473,954	11,431,025	1,042,929	9.1								
Other Competitive Revenue	80,440	73,213	7,227	9.9								
Total Competitive Revenue	12,554,394	11,504,238	1,050,156	9.1								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
Total Market Dominant and Competitive												
Total All Mail	49,608,485	48,363,287	1,245,198	2.6	117,194,666	117,913,016	(718,350)	(0.6)	16,332,413	15,558,646	773,767	5.0
Total All Services	2,049,611	2,055,197	(5,586)	(0.3)	3,131,505	2,699,056	432,448	16.0				
Total All Mail and Services	51,658,095	50,418,483	1,239,612	2.5								
Total All Other Revenue	645,650	824,547	(178,897)	(21.7)								
Total All Revenue	52,303,746	51,243,031	1,060,715	2.1								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ In Q1 FY15, there was an increase in deferred liability due to a change in accounting estimate.

5/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

6/ The figures presented for both the current and prior year reflect a change in methodology approved by the Postal Regulatory Commission in Order 2728 issued on September 24, 2015. In general, figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

5/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

6/ The figures presented for both the current and prior year reflect a change in methodology approved by the Postal Regulatory Commission in Order 2728 issued on September 24, 2015. In general, figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,416,927	2,543,182	(126,255)	(5.0)	4,796,405	5,087,036	(290,632)	(5.7)	146,145	154,655	(8,510)	(5.5)
Single-Piece Cards	73,272	80,129	(6,857)	(8.6)	207,435	230,100	(22,664)	(9.8)	1,323	1,469	(146)	(9.9)
Total Single-Piece Letters and Cards	2,490,199	2,623,311	(133,112)	(5.1)	5,003,840	5,317,136	(313,296)	(5.9)	147,468	156,124	(8,655)	(5.5)
Presort Letters	3,613,106	3,611,010	2,096	0.1	9,156,940	9,226,121	(69,181)	(0.7)	529,680	521,762	7,918	1.5
Presort Cards	143,064	139,924	3,140	2.2	544,716	539,591	5,124	0.9	4,448	4,405	42	1.0
Total Presort Letters and Cards	3,756,170	3,750,934	5,236	0.1	9,701,655	9,765,712	(64,057)	(0.7)	534,127	526,168	7,960	1.5
Flats	5,317	4,857	460	9.5	3,676	3,449	227	6.6	1,183	1,030	152	14.8
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,251,686	6,379,103	(127,417)	(2.0)	14,709,171	15,086,297	(377,126)	(2.5)	682,778	683,322	(543)	(0.1)
Standard Mail:												
High Density and Saturation Letters	247,432	214,720	32,712	15.2	1,601,069	1,443,890	157,179	10.9	64,850	60,185	4,665	7.8
High Density and Saturation Flats & Parcels	15,883	17,989	(2,106)	(11.7)	100,100	118,188	(18,089)	(15.3)	4,445	5,358	(913)	(17.0)
Carrier Route	5,051	7,151	(2,100)	(29.4)	19,926	28,413	(8,487)	(29.9)	771	1,095	(324)	(29.6)
Letters	2,405,484	2,448,437	(42,953)	(1.8)	11,341,401	11,611,707	(270,305)	(2.3)	560,278	583,174	(22,895)	(3.9)
Flats	293	473	(180)	(38.0)	532	910	(378)	(41.5)	144	266	(123)	(46.1)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,674,144	2,688,771	(14,627)	(0.5)	13,063,028	13,203,108	(140,080)	(1.1)	630,488	650,078	(19,590)	(3.0)
Periodicals Mail:												
In-County	280	313	(34)	(10.7)	3,469	3,870	(401)	(10.4)	160	190	(30)	(15.7)
Outside County	2,018	2,205	(187)	(8.5)	8,381	9,265	(884)	(9.5)	635	714	(79)	(11.1)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,297	2,518	(221)	(8.8)	11,850	13,135	(1,285)	(9.8)	795	905	(109)	(12.1)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	77,536	90,476	(12,940)	(14.3)	2,690	2,898	(209)	(7.2)
Free Mail	0	0	0	0.0	1,841	1,575	267	16.9	86	83	3	4.1
Total Market Dominant Mail	8,928,127	9,070,392	(142,264)	(1.6)	27,863,426	28,394,591	(531,165)	(1.9)	1,316,838	1,337,285	(20,447)	(1.5)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	8,928,127	9,070,392	(142,264)	(1.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	8,928,127	9,070,392	(142,264)	(1.6)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	178	319	(141)	(44.3)	0	0	0	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	3,062	3,915	(853)	(21.8)	642	776	(134)	(17.3)	54	51	3	6.6
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,240	4,234	(994)	(23.5)	642	776	(134)	(17.3)	54	51	3	6.6

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,240	4,234	(994)	(23.5)	642	776	(134)	(17.3)	54	51	3	6.6
Other Competitive Revenue												
Total Competitive Revenue	3,240	4,234	(994)	(23.5)	642	776	(134)	(17.3)	54	51	3	6.6

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,931,367	9,074,625	(143,258)	(1.6)	27,864,068	28,395,367	(531,299)	(1.9)	1,316,892	1,337,336	(20,444)	(1.5)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,931,367	9,074,625	(143,258)	(1.6)	27,864,068	28,395,367	(531,299)	(1.9)	1,316,892	1,337,336	(20,444)	(1.5)
Total All Other Revenue												
Total All Revenue	8,931,367	9,074,625	(143,258)	(1.6)								

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
First-Class Mail:												
Single-Piece Letters	7,700,718	7,879,469	(178,751)	(2.3)	15,285,662	16,162,921	(877,259)	(5.4)	467,573	494,325	(26,752)	(5.4)
Single-Piece Cards	220,694	242,690	(21,996)	(9.1)	629,138	705,988	(76,850)	(10.9)	4,018	4,511	(493)	(10.9)
Total Single-Piece Letters and Cards	7,921,412	8,122,159	(200,747)	(2.5)	15,914,800	16,868,909	(954,109)	(5.7)	471,591	498,836	(27,245)	(5.5)
Presort Letters	11,297,796	11,023,412	274,385	2.5	28,800,369	28,775,403	24,966	0.1	1,660,490	1,610,687	49,803	3.1
Presort Cards	424,107	417,370	6,738	1.6	1,627,222	1,653,498	(26,276)	(1.6)	13,286	13,498	(212)	(1.6)
Total Presort Letters and Cards	11,721,903	11,440,781	281,122	2.5	30,427,592	30,428,901	(1,309)	(0.0)	1,673,777	1,624,185	49,592	3.1
Flats	16,788	15,253	1,535	10.1	12,061	12,108	(47)	(0.4)	3,882	3,880	3	0.1
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	38,975	(38,975)	(100.0)	0	103,014	(103,014)	(100.0)	0	6,324	(6,324)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	19,660,104	19,617,169	42,934	0.2	46,354,452	47,412,932	(1,058,480)	(2.2)	2,149,250	2,133,225	16,025	0.8
Standard Mail:												
High Density and Saturation Letters	738,009	652,570	85,439	13.1	4,844,225	4,462,039	382,186	8.6	196,715	185,249	11,466	6.2
High Density and Saturation Flats & Parcels	47,880	54,529	(6,649)	(12.2)	307,420	366,115	(58,695)	(16.0)	12,742	15,458	(2,716)	(17.6)
Carrier Route	17,038	19,515	(2,477)	(12.7)	68,040	80,102	(12,062)	(15.1)	2,476	3,114	(638)	(20.5)
Letters	7,545,754	7,313,345	232,409	3.2	36,063,546	35,655,988	407,558	1.1	1,812,600	1,822,839	(10,240)	(0.6)
Flats	887	1,337	(450)	(33.7)	1,712	2,594	(883)	(34.0)	468	689	(221)	(32.1)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	108,512	(108,512)	(100.0)	0	499,850	(499,850)	(100.0)	0	22,138	(22,138)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	8,349,568	8,149,810	199,759	2.5	41,284,942	41,066,688	218,254	0.5	2,025,001	2,049,487	(24,487)	(1.2)
Periodicals Mail:												
In-County	854	931	(77)	(8.3)	10,429	11,604	(1,175)	(10.1)	522	570	(47)	(8.3)
Outside County	6,142	6,322	(180)	(2.8)	26,076	27,386	(1,310)	(4.8)	1,990	2,132	(142)	(6.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	6,997	7,254	(257)	(3.5)	36,506	38,990	(2,485)	(6.4)	2,513	2,702	(189)	(7.0)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	265,779	330,124	(64,345)	(19.5)	8,922	9,150	(228)	(2.5)
Free Mail	0	0	0	0.0	5,664	4,716	948	20.1	267	218	49	22.6
Total Market Dominant Mail	28,016,668	27,774,232	242,436	0.9	87,947,343	88,853,451	(906,108)	(1.0)	4,185,952	4,194,782	(8,830)	(0.2)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	28,016,668	27,774,232	242,436	0.9								
Other Market Dominant Revenue												
Total Market Dominant Revenue	28,016,668	27,774,232	242,436	0.9								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	787	500	287	57.3	0	0	0	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	7,967	10,677	(2,710)	(25.4)	1,603	2,081	(478)	(23.0)	133	176	(43)	(24.5)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	8,754	11,177	(2,423)	(21.7)	1,603	2,081	(478)	(23.0)	133	176	(43)	(24.5)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	8,754	11,177	(2,423)	(21.7)	1,603	2,081	(478)	(23.0)	133	176	(43)	(24.5)
Other Competitive Revenue												
Total Competitive Revenue	8,754	11,177	(2,423)	(21.7)	1,603	2,081	(478)	(23.0)	133	176	(43)	(24.5)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
			Amount	Percent			Amount	Percent			Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	28,025,423	27,785,410	240,013	0.9	87,948,946	88,855,532	(906,586)	(1.0)	4,186,085	4,194,959	(8,873)	(0.2)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	28,025,423	27,785,410	240,013	0.9	87,948,946	88,855,532	(906,586)	(1.0)	4,186,085	4,194,959	(8,873)	(0.2)
Total All Other Revenue												
Total All Revenue	28,025,423	27,785,410	240,013	0.9								

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	571,323	613,484	(42,161)	(6.9)	402,080	431,271	(29,191)	(6.8)	80,926	87,498	(6,571)	(7.5)
Parcels	16,567	16,854	(287)	(1.7)	7,907	8,146	(240)	(2.9)	2,029	2,090	(61)	(2.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	587,890	630,338	(42,448)	(6.7)	409,987	439,418	(29,431)	(6.7)	82,955	89,587	(6,632)	(7.4)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	477,923	484,745	(6,823)	(1.4)	2,619,410	2,658,806	(39,396)	(1.5)	485,388	487,426	(2,038)	(0.4)
Carrier Route	465,495	527,145	(61,650)	(11.7)	1,717,032	1,977,699	(260,667)	(13.2)	375,354	404,470	(29,116)	(7.2)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	458,357	464,441	(6,084)	(1.3)	1,124,500	1,123,843	657	0.1	286,261	283,909	2,352	0.8
Parcels	0	1	(1)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Every Door Direct Mail Retail	38,704	40,064	(1,360)	(3.4)	214,624	236,568	(21,944)	(9.3)	27,223	29,032	(1,809)	(6.2)
Domestic Negotiated Serv. Agreement Mail	12,555	0	12,555	0.0	50,669	0	50,669	0.0	10,150	0	10,150	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,453,034	1,516,396	(63,362)	(4.2)	5,726,235	5,996,916	(270,681)	(4.5)	1,184,375	1,204,837	(20,462)	(1.7)
Periodicals Mail:												
In-County	16,435	17,201	(766)	(4.5)	142,319	146,692	(4,373)	(3.0)	41,364	44,685	(3,321)	(7.4)
Outside County	377,257	395,571	(18,314)	(4.6)	1,329,115	1,374,323	(45,209)	(3.3)	490,455	520,082	(29,627)	(5.7)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	393,691	412,772	(19,081)	(4.6)	1,471,434	1,521,016	(49,582)	(3.3)	531,820	564,767	(32,947)	(5.8)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	45,713	46,183	(470)	(1.0)	56,267	54,765	1,502	2.7	91,510	87,930	3,580	4.1
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	4,310	4,541	(231)	(5.1)	1,465	1,576	(111)	(7.0)	1,566	1,567	(1)	(0.1)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	50,023	50,724	(701)	(1.4)	57,732	56,341	1,391	2.5	93,077	89,497	3,579	4.0

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	4,164	6,026	(1,861)	(30.9)	815	1,212	(398)	(32.8)
Free Mail	0	0	0	0.0	1,614	1,891	(277)	(14.6)	413	527	(114)	(21.6)
Total Market Dominant Mail	2,484,638	2,610,230	(125,592)	(4.8)	7,671,166	8,021,607	(350,441)	(4.4)	1,893,455	1,950,428	(56,974)	(2.9)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	2,484,638	2,610,230	(125,592)	(4.8)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,484,638	2,610,230	(125,592)	(4.8)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	12,823	11,858	965	8.1	5,706	5,303	402	7.6	869	1,045	(177)	(16.9)
Standard Post Mail:												
Total Standard Post	738	496	242	48.8	115	95	21	21.6	130	105	25	24.3
Priority Mail:												
Total Priority Mail	209,782	198,426	11,356	5.7	37,527	35,966	1,560	4.3	24,109	24,879	(770)	(3.1)
Parcel Select Mail:												
Total Parcel Select Mail	232	1,609	(1,377)	(85.6)	22	260	(238)	(91.6)	22	180	(158)	(87.6)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	223,574	212,388	11,186	5.3	43,369	41,625	1,745	4.2	25,130	26,209	(1,079)	(4.1)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	223,574	212,388	11,186	5.3	43,369	41,625	1,745	4.2	25,130	26,209	(1,079)	(4.1)
Other Competitive Revenue												
Total Competitive Revenue	223,574	212,388	11,186	5.3	43,369	41,625	1,745	4.2	25,130	26,209	(1,079)	(4.1)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,708,212	2,822,618	(114,406)	(4.1)	7,714,536	8,063,231	(348,696)	(4.3)	1,918,585	1,976,638	(58,053)	(2.9)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,708,212	2,822,618	(114,406)	(4.1)	7,714,536	8,063,231	(348,696)	(4.3)	1,918,585	1,976,638	(58,053)	(2.9)
Total All Other Revenue												
Total All Revenue	2,708,212	2,822,618	(114,406)	(4.1)								

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,799,089	1,851,378	(52,289)	(2.8)	1,280,293	1,330,392	(50,099)	(3.8)	259,296	271,712	(12,416)	(4.6)
Parcels	48,532	52,249	(3,718)	(7.1)	23,439	26,393	(2,954)	(11.2)	6,014	6,797	(783)	(11.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,847,621	1,903,627	(56,006)	(2.9)	1,303,732	1,356,784	(53,052)	(3.9)	265,310	278,510	(13,200)	(4.7)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	1,493,520	1,442,325	51,195	3.5	8,248,730	8,110,734	137,996	1.7	1,502,741	1,509,557	(6,816)	(0.5)
Carrier Route	1,789,940	1,785,460	4,480	0.3	6,667,952	6,835,131	(167,179)	(2.4)	1,436,465	1,497,567	(61,102)	(4.1)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,487,565	1,523,175	(35,610)	(2.3)	3,636,268	3,803,222	(166,954)	(4.4)	924,995	965,945	(40,950)	(4.2)
Parcels	1	1	(0)	(15.2)	0	0	(0)	(17.8)	0	0	0	4.2
Every Door Direct Mail Retail	113,120	112,341	779	0.7	639,856	688,299	(48,443)	(7.0)	81,159	86,329	(5,170)	(6.0)
Domestic Negotiated Serv. Agreement Mail	41,672	0	41,672	0.0	180,151	0	180,151	0.0	35,247	0	35,247	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	4,925,817	4,863,302	62,515	1.3	19,372,957	19,437,387	(64,430)	(0.3)	3,980,608	4,059,398	(78,790)	(1.9)
Periodicals Mail:												
In-County	48,620	49,051	(431)	(0.9)	418,579	429,030	(10,452)	(2.4)	123,817	129,440	(5,622)	(4.3)
Outside County	1,138,611	1,157,570	(18,959)	(1.6)	3,980,309	4,107,410	(127,101)	(3.1)	1,509,631	1,576,457	(66,826)	(4.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,187,232	1,206,622	(19,390)	(1.6)	4,398,887	4,536,440	(137,553)	(3.0)	1,633,448	1,705,897	(72,448)	(4.2)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	160,155	151,703	8,452	5.6	196,651	188,083	8,568	4.6	315,280	296,389	18,891	6.4
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	12,880	13,598	(717)	(5.3)	4,446	4,788	(341)	(7.1)	4,627	4,921	(294)	(6.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	173,036	165,301	7,735	4.7	201,097	192,870	8,227	4.3	319,908	301,310	18,598	6.2

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	11,912	17,730	(5,818)	(32.8)	2,410	3,441	(1,031)	(30.0)
Free Mail	0	0	0	0.0	5,477	5,594	(118)	(2.1)	1,469	1,534	(64)	(4.2)
Total Market Dominant Mail	8,133,705	8,138,852	(5,146)	(0.1)	25,294,062	25,546,806	(252,744)	(1.0)	6,203,153	6,350,089	(146,936)	(2.3)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	8,133,705	8,138,852	(5,146)	(0.1)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	8,133,705	8,138,852	(5,146)	(0.1)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	37,085	35,835	1,250	3.5	16,442	16,940	(499)	(2.9)	2,964	3,347	(382)	(11.4)
Standard Post Mail:												
Total Standard Post	1,809	1,949	(139)	(7.2)	383	371	12	3.2	419	406	13	3.3
Priority Mail:												
Total Priority Mail	594,578	688,400	(93,821)	(13.6)	107,116	119,720	(12,604)	(10.5)	69,378	100,738	(31,360)	(31.1)
Parcel Select Mail:												
Total Parcel Select Mail	4,042	1,927	2,115	109.7	565	373	193	51.7	627	242	385	159.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	637,514	728,110	(90,596)	(12.4)	124,506	137,404	(12,898)	(9.4)	73,389	104,732	(31,343)	(29.9)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	637,514	728,110	(90,596)	(12.4)	124,506	137,404	(12,898)	(9.4)	73,389	104,732	(31,343)	(29.9)
Other Competitive Revenue												
Total Competitive Revenue	637,514	728,110	(90,596)	(12.4)	124,506	137,404	(12,898)	(9.4)	73,389	104,732	(31,343)	(29.9)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
			Amount	Percent			Amount	Percent			Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,771,219	8,866,962	(95,743)	(1.1)	25,418,568	25,684,210	(265,642)	(1.0)	6,276,542	6,454,821	(178,279)	(2.8)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,771,219	8,866,962	(95,743)	(1.1)	25,418,568	25,684,210	(265,642)	(1.0)	6,276,542	6,454,821	(178,279)	(2.8)
Total All Other Revenue												
Total All Revenue	8,771,219	8,866,962	(95,743)	(1.1)								

**TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	116,410	128,073	(11,662)	(9.1)	40,336	47,447	(7,112)	(15.0)	12,748	14,808	(2,060)	(13.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	116,410	128,073	(11,662)	(9.1)	40,336	47,447	(7,112)	(15.0)	12,748	14,808	(2,060)	(13.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	9	4	5	130.6	29	3	26	801.3	3	1	2	279.1
Carrier Route	0	94	(94)	(100.0)	0	243	(243)	(100.0)	0	88	(88)	(100.0)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	279	620	(342)	(55.1)	620	1,371	(751)	(54.8)	26	61	(35)	(58.0)
Parcels	16,076	16,842	(766)	(4.5)	15,070	15,730	(660)	(4.2)	5,785	5,724	61	1.1
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	16,364	17,560	(1,197)	(6.8)	15,719	17,347	(1,628)	(9.4)	5,814	5,874	(60)	(1.0)
Periodicals Mail:												
In-County	26	26	0	0.4	161	162	(2)	(1.0)	74	79	(6)	(7.2)
Outside County	830	939	(109)	(11.6)	826	983	(157)	(16.0)	1,828	1,966	(138)	(7.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	856	965	(108)	(11.2)	987	1,146	(159)	(13.9)	1,902	2,045	(143)	(7.0)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,229	8,389	(160)	(1.9)	313	322	(9)	(2.8)	21,128	21,730	(602)	(2.8)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	56,913	56,387	526	0.9	47,095	44,313	2,782	6.3	111,722	99,998	11,724	11.7
Media and Library Mail	58,966	67,058	(8,092)	(12.1)	15,639	18,050	(2,411)	(13.4)	41,900	46,372	(4,472)	(9.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	124,108	131,834	(7,726)	(5.9)	63,048	62,686	362	0.6	174,750	168,100	6,650	4.0

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	4,407	4,075	332	8.1	25,077	23,901	1,175	4.9
Free Mail	0	0	0	0.0	7,438	8,158	(719)	(8.8)	3,955	4,585	(630)	(13.7)
Total Market Dominant Mail	257,738	278,432	(20,694)	(7.4)	131,934	140,859	(8,925)	(6.3)	224,245	219,312	4,933	2.2
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	257,738	278,432	(20,694)	(7.4)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	257,738	278,432	(20,694)	(7.4)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	414,428	352,604	61,824	17.5	173,839	149,979	23,860	15.9	62,195	53,219	8,976	16.9
Standard Post Mail:												
Total Standard Post	99,817	102,414	(2,596)	(2.5)	6,536	7,276	(739)	(10.2)	40,321	44,042	(3,721)	(8.4)
Priority Mail:												
Total Priority Mail	1,496,028	1,384,826	111,202	8.0	198,764	179,383	19,381	10.8	497,504	427,150	70,354	16.5
Parcel Select Mail:												
Total Parcel Select Mail	770,708	603,520	167,188	27.7	443,627	355,483	88,144	24.8	820,774	589,850	230,924	39.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	39,333	35,767	3,565	10.0	15,469	14,465	1,005	6.9	40,910	41,797	(887)	(2.1)
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	2,820,314	2,479,131	341,184	13.8	838,235	706,585	131,650	18.6	1,461,704	1,156,058	305,646	26.4

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,820,314	2,479,131	341,184	13.8	838,235	706,585	131,650	18.6	1,461,704	1,156,058	305,646	26.4
Other Competitive Revenue												
Total Competitive Revenue	2,820,314	2,479,131	341,184	13.8	838,235	706,585	131,650	18.6	1,461,704	1,156,058	305,646	26.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	3,078,052	2,757,562	320,490	11.6	970,169	847,444	122,725	14.5	1,685,949	1,375,370	310,579	22.6
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,078,052	2,757,562	320,490	11.6	970,169	847,444	122,725	14.5	1,685,949	1,375,370	310,579	22.6
Total All Other Revenue												
Total All Revenue	3,078,052	2,757,562	320,490	11.6								

**TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	363,959	394,784	(30,825)	(7.8)	130,237	151,478	(21,242)	(14.0)	41,505	47,719	(6,214)	(13.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	363,959	394,784	(30,825)	(7.8)	130,237	151,478	(21,242)	(14.0)	41,505	47,719	(6,214)	(13.0)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	37	13	24	195.5	65	28	37	134.7	11	6	5	87.3
Carrier Route	57	281	(223)	(79.6)	142	746	(604)	(80.9)	65	174	(108)	(62.3)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,136	1,595	(459)	(28.8)	2,512	3,505	(993)	(28.3)	116	156	(40)	(25.4)
Parcels	50,783	50,146	637	1.3	48,088	48,445	(356)	(0.7)	18,152	16,826	1,326	7.9
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	52,013	52,034	(21)	(0.0)	50,807	52,724	(1,916)	(3.6)	18,344	17,161	1,183	6.9
Periodicals Mail:												
In-County	103	99	4	4.3	542	547	(5)	(0.8)	339	339	0	0.1
Outside County	2,537	2,816	(279)	(9.9)	2,528	3,047	(519)	(17.0)	5,562	6,174	(612)	(9.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,640	2,915	(275)	(9.4)	3,070	3,594	(524)	(14.6)	5,901	6,513	(612)	(9.4)
Package Services Mail:												
Parcel Post / Alaska Bypass	24,868	24,105	763	3.2	951	945	5	0.6	64,102	63,745	357	0.6
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	2	0	2	0.0	1	0	1	0.0	2	0	2	0.0
Bound Printed Matter Parcels	205,255	196,182	9,073	4.6	165,373	154,187	11,186	7.3	406,769	381,400	25,370	6.7
Media and Library Mail	191,044	211,243	(20,199)	(9.6)	51,394	59,123	(7,729)	(13.1)	131,106	148,164	(17,058)	(11.5)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	421,168	431,529	(10,361)	(2.4)	217,718	214,255	3,463	1.6	601,979	593,309	8,670	1.5

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	12,945	11,422	1,523	13.3	72,963	66,266	6,697	10.1
Free Mail	0	0	0	0.0	23,335	23,723	(389)	(1.6)	11,868	13,201	(1,333)	(10.1)
Total Market Dominant Mail	839,780	881,262	(41,482)	(4.7)	438,112	457,196	(19,084)	(4.2)	752,560	744,169	8,392	1.1
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	839,780	881,262	(41,482)	(4.7)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	839,780	881,262	(41,482)	(4.7)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	1,219,001	1,023,112	195,889	19.1	515,717	446,771	68,946	15.4	183,843	156,350	27,493	17.6
Standard Post Mail:												
Total Standard Post	377,616	396,938	(19,321)	(4.9)	26,714	28,610	(1,896)	(6.6)	151,061	176,890	(25,829)	(14.6)
Priority Mail:												
Total Priority Mail	4,974,242	4,437,053	537,189	12.1	650,582	561,374	89,208	15.9	1,625,243	1,357,166	268,077	19.8
Parcel Select Mail:												
Total Parcel Select Mail	2,435,034	1,900,021	535,012	28.2	1,401,042	1,116,561	284,480	25.5	2,645,347	1,977,905	667,442	33.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	114,505	104,696	9,809	9.4	44,950	42,019	2,930	7.0	129,705	129,579	126	0.1
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	9,120,399	7,861,821	1,258,578	16.0	2,639,005	2,195,336	443,669	20.2	4,735,198	3,797,890	937,309	24.7

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	9,120,399	7,861,821	1,258,578	16.0	2,639,005	2,195,336	443,669	20.2	4,735,198	3,797,890	937,309	24.7
Other Competitive Revenue												
Total Competitive Revenue	9,120,399	7,861,821	1,258,578	16.0	2,639,005	2,195,336	443,669	20.2	4,735,198	3,797,890	937,309	24.7

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive	9,960,179	8,743,083	1,217,096	13.9	3,077,117	2,652,532	424,585	16.0	5,487,759	4,542,059	945,700	20.8
Total All Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Services	9,960,179	8,743,083	1,217,096	13.9	3,077,117	2,652,532	424,585	16.0	5,487,759	4,542,059	945,700	20.8
Total All Mail and Services												
Total All Other Revenue												
Total All Revenue	9,960,179	8,743,083	1,217,096	13.9								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,373,027	1,397,538	(24,511)	(1.8)	2,744,944	2,853,372	(108,427)	(3.8)	72,386	75,050	(2,663)	(3.5)
Single-Piece Cards	42,730	45,601	(2,871)	(6.3)	119,851	129,526	(9,675)	(7.5)	749	810	(60)	(7.5)
Total Single-Piece Letters and Cards	1,415,757	1,443,139	(27,382)	(1.9)	2,864,795	2,982,898	(118,102)	(4.0)	73,135	75,859	(2,724)	(3.6)
Presort Letters	44,855	47,104	(2,248)	(4.8)	110,404	116,089	(5,685)	(4.9)	6,378	6,415	(36)	(0.6)
Presort Cards	639	657	(18)	(2.8)	2,365	2,429	(64)	(2.6)	17	17	(1)	(4.3)
Total Presort Letters and Cards	45,494	47,761	(2,267)	(4.7)	112,769	118,518	(5,749)	(4.9)	6,395	6,432	(37)	(0.6)
Flats	51,100	56,891	(5,791)	(10.2)	33,922	37,780	(3,858)	(10.2)	6,550	7,131	(581)	(8.1)
Parcels	11,201	11,329	(128)	(1.1)	4,920	5,127	(207)	(4.0)	1,189	1,190	(1)	(0.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	5	(5)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,523,552	1,559,126	(35,574)	(2.3)	3,016,406	3,144,322	(127,916)	(4.1)	87,269	90,612	(3,343)	(3.7)
Standard Mail:												
High Density and Saturation Letters	3,232	1,849	1,383	74.8	19,396	11,346	8,050	71.0	622	379	244	64.3
High Density and Saturation Flats & Parcels	130	73	58	79.7	649	399	250	62.6	24	15	10	66.1
Carrier Route	1,403	241	1,161	480.9	5,425	1,096	4,329	394.9	839	195	644	330.9
Letters	129,118	130,253	(1,134)	(0.9)	742,959	745,340	(2,381)	(0.3)	38,213	37,868	345	0.9
Flats	6,140	5,109	1,031	20.2	18,283	15,695	2,588	16.5	3,006	2,832	173	6.1
Parcels	37	57	(20)	(35.1)	26	38	(13)	(32.8)	2	13	(11)	(85.0)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	14	(14)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	140,060	137,596	2,465	1.8	786,738	773,915	12,823	1.7	42,706	41,301	1,405	3.4
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	924	919	4	0.5	263	299	(37)	(12.3)	506	412	94	22.9
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	924	919	4	0.5	263	299	(37)	(12.3)	506	412	94	22.9

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	6	0	6	0.0	0	0	0	0.0
Total Market Dominant Mail	1,664,536	1,697,641	(33,105)	(2.0)	3,803,413	3,918,537	(115,123)	(2.9)	130,482	132,325	(1,844)	(1.4)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	1,676,980	1,710,170	(33,190)	(1.9)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,676,980	1,710,170	(33,190)	(1.9)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	130	475	(345)	(72.7)	50	187	(137)	(73.5)	18	59	(41)	(69.7)
Standard Post Mail: Total Standard Post	1,075	833	241	28.9	96	94	2	2.2	442	301	141	46.7
Priority Mail: Total Priority Mail	19,671	21,225	(1,554)	(7.3)	2,907	3,261	(354)	(10.9)	3,534	3,880	(346)	(8.9)
Parcel Select Mail: Total Parcel Select Mail	17	1	16	2833.5	8	0	8	2877.3	3	0	3	5,514.6
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	20,892	22,534	(1,642)	(7.3)	3,061	3,542	(481)	(13.6)	3,997	4,241	(244)	(5.8)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	20,892	22,534	(1,642)	(7.3)	3,061	3,542	(481)	(13.6)	3,997	4,241	(244)	(5.8)
Other Competitive Revenue												
Total Competitive Revenue	20,892	22,534	(1,642)	(7.3)	3,061	3,542	(481)	(13.6)	3,997	4,241	(244)	(5.8)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,685,429	1,720,175	(34,746)	(2.0)	3,806,474	3,922,078	(115,604)	(2.9)	134,478	136,566	(2,088)	(1.5)
Total All Services	12,444	12,529	(85)	(0.7)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,697,872	1,732,704	(34,831)	(2.0)	3,806,474	3,922,078	(115,604)	(2.9)	134,478	136,566	(2,088)	(1.5)
Total All Other Revenue												
Total All Revenue	1,697,872	1,732,704	(34,831)	(2.0)								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	4,527,066	4,450,305	76,761	1.7	9,038,992	9,293,722	(254,730)	(2.7)	245,137	251,188	(6,051)	(2.4)
Single-Piece Cards	128,028	138,321	(10,293)	(7.4)	361,074	398,355	(37,281)	(9.4)	2,257	2,490	(233)	(9.4)
Total Single-Piece Letters and Cards	4,655,094	4,588,627	66,468	1.4	9,400,066	9,692,077	(292,011)	(3.0)	247,393	253,677	(6,284)	(2.5)
Presort Letters	155,883	153,926	1,957	1.3	383,332	387,680	(4,348)	(1.1)	22,201	21,777	424	1.9
Presort Cards	2,042	1,942	99	5.1	7,606	7,410	196	2.6	57	56	1	2.2
Total Presort Letters and Cards	157,924	155,869	2,056	1.3	390,938	395,090	(4,152)	(1.1)	22,258	21,833	426	1.9
Flats	158,475	172,020	(13,546)	(7.9)	106,265	116,634	(10,369)	(8.9)	20,473	22,712	(2,238)	(9.9)
Parcels	33,262	35,420	(2,158)	(6.1)	15,059	16,677	(1,618)	(9.7)	3,617	4,035	(418)	(10.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	172	(172)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	5,004,755	4,952,108	52,647	1.1	9,912,328	10,220,478	(308,150)	(3.0)	293,742	302,257	(8,515)	(2.8)
Standard Mail:												
High Density and Saturation Letters	9,689	6,665	3,023	45.4	64,870	47,485	17,384	36.6	1,955	1,482	473	31.9
High Density and Saturation Flats & Parcels	309	197	112	57.0	1,616	1,198	417	34.8	70	58	12	20.0
Carrier Route	2,005	586	1,419	242.2	7,837	2,510	5,327	212.2	1,065	282	784	278.3
Letters	416,263	414,895	1,369	0.3	2,467,900	2,484,823	(16,923)	(0.7)	127,105	141,467	(14,361)	(10.2)
Flats	15,370	14,555	814	5.6	44,719	43,584	1,135	2.6	5,978	5,588	391	7.0
Parcels	97	234	(138)	(58.7)	63	155	(92)	(59.2)	3	20	(17)	(84.7)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	25	(25)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	443,732	437,157	6,575	1.5	2,587,005	2,579,757	7,249	0.3	136,177	148,896	(12,719)	(8.5)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	2,589	3,030	(442)	(14.6)	755	975	(220)	(22.6)	1,274	1,434	(160)	(11.1)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	2,589	3,030	(442)	(14.6)	755	975	(220)	(22.6)	1,274	1,434	(160)	(11.1)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	13	0	13	0.0	1	0	1	0.0
Total Market Dominant Mail	5,451,076	5,392,295	58,781	1.1	12,500,101	12,801,209	(301,108)	(2.4)	431,194	452,587	(21,393)	(4.7)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	5,486,092	5,431,918	54,174	1.0								
Other Market Dominant Revenue												
Total Market Dominant Revenue	5,486,092	5,431,918	54,174	1.0								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	420	1,281	(861)	(67.2)	203	549	(346)	(63.1)	70	165	(94)	(57.3)
Standard Post Mail: Total Standard Post	3,274	3,825	(550)	(14.4)	351	408	(58)	(14.1)	1,210	1,553	(343)	(22.1)
Priority Mail: Total Priority Mail	60,310	66,704	(6,394)	(9.6)	8,929	9,927	(998)	(10.1)	11,557	13,418	(1,861)	(13.9)
Parcel Select Mail: Total Parcel Select Mail	17	7	9	127.8	8	5	3	59.9	3	2	1	61.7
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	64,022	71,817	(7,796)	(10.9)	9,491	10,890	(1,399)	(12.8)	12,841	15,138	(2,298)	(15.2)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	64,022	71,817	(7,796)	(10.9)	9,491	10,890	(1,399)	(12.8)	12,841	15,138	(2,298)	(15.2)
Other Competitive Revenue												
Total Competitive Revenue	64,022	71,817	(7,796)	(10.9)	9,491	10,890	(1,399)	(12.8)	12,841	15,138	(2,298)	(15.2)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	5,515,097	5,464,112	50,985	0.9	12,509,593	12,812,099	(302,506)	(2.4)	444,035	467,725	(23,690)	(5.1)
Total All Services	35,016	39,623	(4,607)	(11.6)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	5,550,113	5,503,735	46,378	0.8	12,509,593	12,812,099	(302,506)	(2.4)	444,035	467,725	(23,690)	(5.1)
Total All Other Revenue												
Total All Revenue	5,550,113	5,503,735	46,378	0.8								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
			Amount	Percent			Amount	Percent			Amount	Percent
First-Class Mail:												
Single-Piece Letters	7,696	17,938	(10,242)	(57.1)	15,117	34,939	(19,823)	(56.7)	560	1,191	(632)	(53.0)
Single-Piece Cards	105	369	(264)	(71.6)	267	1,056	(789)	(74.7)	2	7	(5)	(74.7)
Total Single-Piece Letters and Cards	7,800	18,307	(10,506)	(57.4)	15,383	35,995	(20,612)	(57.3)	561	1,198	(637)	(53.1)
Presort Letters	1,041,553	1,079,612	(38,059)	(3.5)	2,645,296	2,759,601	(114,305)	(4.1)	156,296	160,553	(4,257)	(2.7)
Presort Cards	964	1,455	(492)	(33.8)	3,603	5,496	(1,892)	(34.4)	32	47	(15)	(32.1)
Total Presort Letters and Cards	1,042,517	1,081,068	(38,551)	(3.6)	2,648,900	2,765,097	(116,197)	(4.2)	156,328	160,600	(4,272)	(2.7)
Flats	44,628	47,379	(2,751)	(5.8)	58,190	58,878	(688)	(1.2)	5,726	6,322	(596)	(9.4)
Parcels	567	1,216	(649)	(53.4)	180	433	(252)	(58.3)	60	153	(93)	(60.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,095,512	1,147,969	(52,457)	(4.6)	2,722,653	2,860,402	(137,749)	(4.8)	162,676	168,273	(5,598)	(3.3)
Standard Mail:												
High Density and Saturation Letters	195	137	58	42.8	1,225	853	372	43.6	52	33	19	57.2
High Density and Saturation Flats & Parcels	12	12	(1)	(4.8)	71	56	16	28.3	6	3	3	84.1
Carrier Route	92	76	15	20.1	359	308	52	16.8	29	12	18	150.6
Letters	81,440	81,622	(183)	(0.2)	424,882	425,420	(538)	(0.1)	22,234	22,629	(395)	(1.7)
Flats	3,205	3,323	(118)	(3.6)	8,899	9,484	(586)	(6.2)	1,001	1,352	(351)	(26.0)
Parcels	74	129	(55)	(42.3)	46	86	(40)	(46.5)	3	27	(24)	(89.2)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	85,018	85,300	(282)	(0.3)	435,482	436,206	(724)	(0.2)	23,325	24,055	(730)	(3.0)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	2	(2)	(100.0)	0	1	(1)	(100.0)	0	1	(1)	(100.0)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	240	359	(119)	(33.1)	78	118	(40)	(33.6)	164	247	(83)	(33.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	240	361	(121)	(33.4)	78	119	(41)	(34.1)	164	247	(84)	(33.8)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	2	1	0	14.7	5	4	1	11.6
Total Market Dominant Mail	1,180,770	1,233,631	(52,860)	(4.3)	3,158,215	3,296,729	(138,514)	(4.2)	186,169	192,580	(6,411)	(3.3)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	1,181,919	1,235,764	(53,845)	(4.4)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,181,919	1,235,764	(53,845)	(4.4)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	231	328	(97)	(29.6)	122	161	(40)	(24.5)	27	44	(17)	(38.2)
Standard Post Mail: Total Standard Post	307	440	(133)	(30.3)	31	49	(18)	(37.2)	102	160	(58)	(36.1)
Priority Mail: Total Priority Mail	3,214	5,532	(2,318)	(41.9)	352	789	(437)	(55.3)	756	1,358	(602)	(44.3)
Parcel Select Mail: Total Parcel Select Mail	304	444	(141)	(31.7)	144	225	(81)	(36.1)	83	123	(40)	(32.8)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	4,056	6,745	(2,689)	(39.9)	649	1,224	(575)	(47.0)	967	1,684	(717)	(42.6)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	4,056	6,745	(2,689)	(39.9)	649	1,224	(575)	(47.0)	967	1,684	(717)	(42.6)
Other Competitive Revenue												
Total Competitive Revenue	4,056	6,745	(2,689)	(39.9)	649	1,224	(575)	(47.0)	967	1,684	(717)	(42.6)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
			Amount	Percent			Amount	Percent			Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,184,826	1,240,375	(55,549)	(4.5)	3,158,864	3,297,953	(139,089)	(4.2)	187,137	194,264	(7,128)	(3.7)
Total All Services	1,149	2,133	(984)	(46.1)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,185,975	1,242,509	(56,534)	(4.5)	3,158,864	3,297,953	(139,089)	(4.2)	187,137	194,264	(7,128)	(3.7)
Total All Other Revenue												
Total All Revenue	1,185,975	1,242,509	(56,534)	(4.5)								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
First-Class Mail:												
Single-Piece Letters	32,279	57,567	(25,288)	(43.9)	63,815	115,673	(51,858)	(44.8)	2,212	3,861	(1,649)	(42.7)
Single-Piece Cards	698	1,396	(698)	(50.0)	1,998	4,117	(2,120)	(51.5)	12	26	(13)	(51.5)
Total Single-Piece Letters and Cards	32,978	58,964	(25,986)	(44.1)	65,813	119,790	(53,977)	(45.1)	2,225	3,886	(1,662)	(42.8)
Presort Letters	3,253,787	3,275,447	(21,661)	(0.7)	8,307,818	8,561,435	(253,617)	(3.0)	488,732	492,150	(3,418)	(0.7)
Presort Cards	2,948	4,172	(1,224)	(29.3)	11,052	16,215	(5,163)	(31.8)	94	136	(42)	(30.5)
Total Presort Letters and Cards	3,256,735	3,279,619	(22,884)	(0.7)	8,318,870	8,577,650	(258,780)	(3.0)	488,826	492,286	(3,460)	(0.7)
Flats	140,671	147,793	(7,122)	(4.8)	181,147	183,393	(2,246)	(1.2)	18,495	19,494	(999)	(5.1)
Parcels	2,192	4,143	(1,951)	(47.1)	781	1,602	(822)	(51.3)	263	553	(290)	(52.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,432,575	3,490,519	(57,943)	(1.7)	8,566,610	8,882,435	(315,825)	(3.6)	509,809	516,220	(6,411)	(1.2)
Standard Mail:												
High Density and Saturation Letters	720	986	(266)	(27.0)	4,491	8,463	(3,972)	(46.9)	238	323	(85)	(26.3)
High Density and Saturation Flats & Parcels	23	32	(8)	(26.7)	136	186	(50)	(27.0)	8	10	(2)	(18.1)
Carrier Route	306	364	(59)	(16.1)	1,209	1,629	(420)	(25.8)	57	47	10	20.6
Letters	238,805	248,496	(9,691)	(3.9)	1,277,187	1,342,631	(65,445)	(4.9)	68,622	78,317	(9,695)	(12.4)
Flats	9,468	10,095	(627)	(6.2)	25,920	28,907	(2,987)	(10.3)	2,690	3,021	(332)	(11.0)
Parcels	284	393	(109)	(27.7)	170	255	(84)	(33.2)	6	30	(25)	(81.5)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	249,606	260,366	(10,760)	(4.1)	1,309,113	1,382,071	(72,958)	(5.3)	71,621	81,749	(10,128)	(12.4)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	1	4	(3)	(80.5)	0	2	(1)	(73.2)	0	1	(1)	(68.1)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	795	1,224	(428)	(35.0)	258	413	(155)	(37.5)	555	803	(247)	(30.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	796	1,227	(431)	(35.1)	258	414	(156)	(37.7)	556	804	(248)	(30.9)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	5	4	1	14.6	14	14	0	0.8
Total Market Dominant Mail	3,682,977	3,752,112	(69,135)	(1.8)	9,875,985	10,264,925	(388,939)	(3.8)	582,000	598,788	(16,788)	(2.8)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	3,686,512	3,760,401	(73,889)	(2.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	3,686,512	3,760,401	(73,889)	(2.0)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	645	924	(278)	(30.1)	337	447	(111)	(24.7)	89	128	(39)	(30.2)
Standard Post Mail:												
Total Standard Post	1,266	2,025	(759)	(37.5)	128	195	(67)	(34.5)	546	990	(445)	(44.9)
Priority Mail:												
Total Priority Mail	12,369	20,910	(8,541)	(40.8)	1,500	2,843	(1,343)	(47.2)	3,094	5,212	(2,119)	(40.6)
Parcel Select Mail:												
Total Parcel Select Mail	1,103	(297)	1,400	(471.6)	487	17	470	2702.4	319	(2,454)	2,773	(113.0)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	15,383	23,562	(8,179)	(34.7)	2,452	3,502	(1,051)	(30.0)	4,047	3,877	170	4.4

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	15,383	23,562	(8,179)	(34.7)	2,452	3,502	(1,051)	(30.0)	4,047	3,877	170	4.4
Other Competitive Revenue												
Total Competitive Revenue	15,383	23,562	(8,179)	(34.7)	2,452	3,502	(1,051)	(30.0)	4,047	3,877	170	4.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	3,698,360	3,775,673	(77,314)	(2.0)	9,878,437	10,268,427	(389,990)	(3.8)	586,047	602,665	(16,618)	(2.8)
Total All Services	3,535	8,289	(4,754)	(57.4)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,701,894	3,783,962	(82,068)	(2.2)	9,878,437	10,268,427	(389,990)	(3.8)	586,047	602,665	(16,618)	(2.8)
Total All Other Revenue												
Total All Revenue	3,701,894	3,783,962	(82,068)	(2.2)								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	877,377	957,682	(80,305)	(8.4)	1,725,744	1,865,609	(139,865)	(7.5)	60,486	64,650	(4,165)	(6.4)
Single-Piece Cards	19,819	22,143	(2,323)	(10.5)	56,185	63,855	(7,670)	(12.0)	351	399	(48)	(12.0)
Total Single-Piece Letters and Cards	897,196	979,824	(82,628)	(8.4)	1,781,929	1,929,465	(147,535)	(7.6)	60,837	65,049	(4,213)	(6.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	305,049	328,017	(22,968)	(7.0)	185,458	201,109	(15,651)	(7.8)	41,902	45,466	(3,565)	(7.8)
Parcels	46,957	54,076	(7,119)	(13.2)	18,013	22,198	(4,185)	(18.9)	5,621	7,066	(1,445)	(20.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	102	(102)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,249,203	1,362,020	(112,817)	(8.3)	1,985,400	2,152,772	(167,372)	(7.8)	108,359	117,582	(9,222)	(7.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	24	(24)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	24	(24)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	40,069	43,740	(3,671)	(8.4)	11,109	12,331	(1,222)	(9.9)	24,974	25,882	(908)	(3.5)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	40,069	43,740	(3,671)	(8.4)	11,109	12,331	(1,222)	(9.9)	24,974	25,882	(908)	(3.5)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,289,272	1,405,784	(116,512)	(8.3)	1,996,509	2,165,102	(168,593)	(7.8)	133,334	143,463	(10,130)	(7.1)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	1,484,777	1,590,341	(105,564)	(6.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,484,777	1,590,341	(105,564)	(6.6)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	242,221	286,091	(43,869)	(15.3)	101,304	121,923	(20,619)	(16.9)	35,621	42,380	(6,759)	(15.9)
Standard Post Mail: Total Standard Post	12,019	9,963	2,056	20.6	1,142	1,231	(89)	(7.3)	5,261	5,021	240	4.8
Priority Mail: Total Priority Mail	1,099,891	962,296	137,595	14.3	163,164	140,899	22,265	15.8	337,042	270,528	66,515	24.6
Parcel Select Mail: Total Parcel Select Mail	31,785	34,880	(3,095)	(8.9)	2,395	2,635	(240)	(9.1)	14,227	16,072	(1,845)	(11.5)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	1,385,917	1,293,230	92,686	7.2	268,005	266,688	1,316	0.5	392,152	334,001	58,151	17.4

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,385,917	1,293,230	92,686	7.2	268,005	266,688	1,316	0.5	392,152	334,001	58,151	17.4
Other Competitive Revenue												
Total Competitive Revenue	1,385,917	1,293,230	92,686	7.2	268,005	266,688	1,316	0.5	392,152	334,001	58,151	17.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,675,189	2,699,015	(23,826)	(0.9)	2,264,513	2,431,790	(167,277)	(6.9)	525,485	477,464	48,021	10.1
Total All Services	195,505	184,557	10,949	5.9	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,870,694	2,883,571	(12,877)	(0.4)	2,264,513	2,431,790	(167,277)	(6.9)	525,485	477,464	48,021	10.1
Total All Other Revenue												
Total All Revenue	2,870,694	2,883,571	(12,877)	(0.4)								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,661,719	2,857,989	(196,270)	(6.9)	5,243,671	5,724,526	(480,855)	(8.4)	181,958	196,728	(14,770)	(7.5)
Single-Piece Cards	59,022	65,473	(6,451)	(9.9)	168,769	190,875	(22,106)	(11.6)	1,055	1,193	(138)	(11.6)
Total Single-Piece Letters and Cards	2,720,741	2,923,462	(202,721)	(6.9)	5,412,440	5,915,401	(502,961)	(8.5)	183,013	197,921	(14,908)	(7.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	940,136	980,067	(39,932)	(4.1)	573,295	613,410	(40,115)	(6.5)	130,420	140,143	(9,723)	(6.9)
Parcels	135,038	157,834	(22,796)	(14.4)	53,717	67,456	(13,739)	(20.4)	16,784	21,248	(4,464)	(21.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	260	(260)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,795,914	4,061,623	(265,708)	(6.5)	6,039,453	6,596,267	(556,814)	(8.4)	330,217	359,312	(29,095)	(8.1)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	83	(83)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	83	(83)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	130,545	134,313	(3,768)	(2.8)	36,420	39,061	(2,641)	(6.8)	79,044	81,623	(2,579)	(3.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	130,545	134,313	(3,768)	(2.8)	36,420	39,061	(2,641)	(6.8)	79,044	81,623	(2,579)	(3.2)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	3,926,459	4,196,019	(269,560)	(6.4)	6,075,872	6,635,328	(559,455)	(8.4)	409,261	440,935	(31,674)	(7.2)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	4,485,811	4,749,336	(263,524)	(5.5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	4,485,811	4,749,336	(263,524)	(5.5)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	886,080	818,214	67,866	8.3	375,572	358,580	16,991	4.7	131,482	122,640	8,842	7.2
Standard Post Mail: Total Standard Post	35,813	38,429	(2,616)	(6.8)	3,916	4,327	(411)	(9.5)	15,073	17,912	(2,839)	(15.8)
Priority Mail: Total Priority Mail	3,425,420	2,992,043	433,377	14.5	508,550	434,936	73,614	16.9	1,028,445	829,964	198,481	23.9
Parcel Select Mail: Total Parcel Select Mail	104,345	125,391	(21,046)	(16.8)	8,144	7,596	548	7.2	49,308	53,736	(4,428)	(8.2)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	4,451,659	3,974,077	477,582	12.0	896,182	805,439	90,743	11.3	1,224,308	1,024,252	200,056	19.5

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	4,451,659	3,974,077	477,582	12.0	896,182	805,439	90,743	11.3	1,224,308	1,024,252	200,056	19.5
Other Competitive Revenue												
Total Competitive Revenue	4,451,659	3,974,077	477,582	12.0	896,182	805,439	90,743	11.3	1,224,308	1,024,252	200,056	19.5

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,378,118	8,170,096	208,022	2.5	6,972,054	7,440,766	(468,712)	(6.3)	1,633,569	1,465,187	168,382	11.5
Total All Services	559,352	553,317	6,035	1.1	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,937,470	8,723,413	214,057	2.5	6,972,054	7,440,766	(468,712)	(6.3)	1,633,569	1,465,187	168,382	11.5
Total All Other Revenue												
Total All Revenue	8,937,470	8,723,413	214,057	2.5								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	11,585	12,683	(1,098)	(8.7)	19,239	20,989	(1,750)	(8.3)	1,150	1,271	(121)	(9.5)
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	11,585	12,683	(1,098)	(8.7)	19,239	20,989	(1,750)	(8.3)	1,150	1,271	(121)	(9.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	37,493	40,555	(3,062)	(7.6)	22,556	24,441	(1,885)	(7.7)	5,292	5,766	(474)	(8.2)
Parcels	62,172	66,449	(4,277)	(6.4)	21,174	23,427	(2,253)	(9.6)	6,886	7,602	(716)	(9.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	8	(8)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	111,251	119,696	(8,445)	(7.1)	62,968	68,856	(5,888)	(8.6)	13,328	14,639	(1,311)	(9.0)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	14,936	17,127	(2,192)	(12.8)	3,700	4,334	(635)	(14.6)	12,187	13,864	(1,678)	(12.1)
Package Services Mail Fees	0	1	(1)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	14,936	17,128	(2,192)	(12.8)	3,700	4,334	(635)	(14.6)	12,187	13,864	(1,678)	(12.1)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	126,187	136,824	(10,637)	(7.8)	66,668	73,190	(6,523)	(8.9)	25,514	28,503	(2,989)	(10.5)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	220,656	236,595	(15,940)	(6.7)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	220,656	236,595	(15,940)	(6.7)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail: Total Standard Post	85,056	87,437	(2,381)	(2.7)	5,161	5,497	(336)	(6.1)	33,806	36,656	(2,850)	(7.8)
Priority Mail: Total Priority Mail	393,055	417,435	(24,380)	(5.8)	43,392	46,346	(2,954)	(6.4)	106,569	115,678	(9,109)	(7.9)
Parcel Select Mail: Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	478,111	504,872	(26,762)	(5.3)	48,553	51,843	(3,290)	(6.3)	140,375	152,333	(11,959)	(7.9)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	478,111	504,872	(26,762)	(5.3)	48,553	51,843	(3,290)	(6.3)	140,375	152,333	(11,959)	(7.9)
Other Competitive Revenue												
Total Competitive Revenue	478,111	504,872	(26,762)	(5.3)	48,553	51,843	(3,290)	(6.3)	140,375	152,333	(11,959)	(7.9)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
			Amount	Percent			Amount	Percent			Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	604,297	641,696	(37,399)	(5.8)	115,221	125,033	(9,812)	(7.8)	165,889	180,837	(14,948)	(8.3)
Total All Services	94,469	99,771	(5,302)	(5.3)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	698,766	741,468	(42,701)	(5.8)	115,221	125,033	(9,812)	(7.8)	165,889	180,837	(14,948)	(8.3)
Total All Other Revenue												
Total All Revenue	698,766	741,468	(42,701)	(5.8)								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
First-Class Mail:												
Single-Piece Letters	31,490	33,790	(2,300)	(6.8)	51,404	56,787	(5,382)	(9.5)	3,173	3,503	(329)	(9.4)
Single-Piece Cards	0	5	(5)	(100.0)	0	14	(14)	(100.0)	0	0	(0)	(100.0)
Total Single-Piece Letters and Cards	31,490	33,794	(2,304)	(6.8)	51,404	56,801	(5,396)	(9.5)	3,173	3,503	(329)	(9.4)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	114,936	119,894	(4,958)	(4.1)	68,734	73,211	(4,477)	(6.1)	16,462	17,590	(1,128)	(6.4)
Parcels	207,080	213,682	(6,603)	(3.1)	71,901	78,656	(6,755)	(8.6)	23,733	25,818	(2,084)	(8.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	35	(35)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	353,506	367,406	(13,901)	(3.8)	192,040	208,667	(16,628)	(8.0)	43,369	46,911	(3,542)	(7.6)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	47,725	53,795	(6,071)	(11.3)	12,325	14,439	(2,114)	(14.6)	36,993	42,473	(5,480)	(12.9)
Package Services Mail Fees	0	10	(10)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	47,725	53,805	(6,080)	(11.3)	12,325	14,439	(2,114)	(14.6)	36,993	42,473	(5,480)	(12.9)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	401,230	421,211	(19,981)	(4.7)	204,365	223,106	(18,741)	(8.4)	80,362	89,384	(9,022)	(10.1)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	668,705	699,088	(30,382)	(4.3)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	668,705	699,088	(30,382)	(4.3)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail: Total Standard Post	330,518	339,397	(8,878)	(2.6)	21,797	22,229	(432)	(1.9)	131,106	150,047	(18,940)	(12.6)
Priority Mail: Total Priority Mail	1,437,349	1,478,417	(41,068)	(2.8)	151,731	157,602	(5,871)	(3.7)	404,224	416,001	(11,777)	(2.8)
Parcel Select Mail: Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	1,767,868	1,817,814	(49,946)	(2.7)	173,527	179,830	(6,303)	(3.5)	535,330	566,048	(30,717)	(5.4)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,767,868	1,817,814	(49,946)	(2.7)	173,527	179,830	(6,303)	(3.5)	535,330	566,048	(30,717)	(5.4)
Other Competitive Revenue												
Total Competitive Revenue	1,767,868	1,817,814	(49,946)	(2.7)	173,527	179,830	(6,303)	(3.5)	535,330	566,048	(30,717)	(5.4)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,169,098	2,239,025	(69,927)	(3.1)	377,892	402,937	(25,045)	(6.2)	615,693	655,432	(39,739)	(6.1)
Total All Services	267,475	277,876	(10,401)	(3.7)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,436,573	2,516,902	(80,329)	(3.2)	377,892	402,937	(25,045)	(6.2)	615,693	655,432	(39,739)	(6.1)
Total All Other Revenue												
Total All Revenue	2,436,573	2,516,902	(80,329)	(3.2)								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	144,547	153,117	(8,569)	(5.6)	286,227	304,232	(18,005)	(5.9)	11,364	12,157	(793)	(6.5)
Single-Piece Cards	10,568	11,918	(1,350)	(11.3)	30,995	35,390	(4,395)	(12.4)	221	252	(32)	(12.5)
Total Single-Piece Letters and Cards	155,116	165,035	(9,919)	(6.0)	317,222	339,622	(22,400)	(6.6)	11,585	12,409	(825)	(6.6)
Presort Letters	2,526,697	2,484,294	42,403	1.7	6,401,240	6,350,431	50,809	0.8	367,005	354,794	12,211	3.4
Presort Cards	141,462	137,811	3,650	2.6	538,747	531,667	7,081	1.3	4,399	4,341	58	1.3
Total Presort Letters and Cards	2,668,159	2,622,105	46,053	1.8	6,939,987	6,882,098	57,889	0.8	371,404	359,135	12,269	3.4
Flats	136,847	143,475	(6,627)	(4.6)	105,067	111,744	(6,676)	(6.0)	22,486	23,616	(1,130)	(4.8)
Parcels	10,780	11,133	(353)	(3.2)	3,690	4,165	(474)	(11.4)	919	797	122	15.3
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	117	(117)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,970,901	2,941,864	29,037	1.0	7,365,967	7,337,627	28,339	0.4	406,395	395,958	10,436	2.6
Standard Mail:												
High Density and Saturation Letters	244,005	212,735	31,271	14.7	1,580,448	1,431,691	148,757	10.4	64,175	59,773	4,402	7.4
High Density and Saturation Flats & Parcels	493,673	502,654	(8,981)	(1.8)	2,718,818	2,776,542	(57,724)	(2.1)	489,805	492,767	(2,961)	(0.6)
Carrier Route	469,052	534,073	(65,021)	(12.2)	1,731,174	2,004,951	(273,777)	(13.7)	375,257	405,447	(30,190)	(7.4)
Letters	2,194,926	2,236,562	(41,635)	(1.9)	10,173,560	10,440,947	(267,387)	(2.6)	499,832	522,677	(22,845)	(4.4)
Flats	449,584	457,102	(7,518)	(1.6)	1,098,471	1,100,945	(2,474)	(0.2)	282,424	280,052	2,372	0.8
Parcels	15,964	16,656	(692)	(4.2)	14,998	15,606	(608)	(3.9)	5,780	5,685	96	1.7
Every Door Direct Mail Retail	38,704	40,064	(1,360)	(3.4)	214,624	236,568	(21,944)	(9.3)	27,223	29,032	(1,809)	(6.2)
Domestic Negotiated Serv. Agreement Mail	12,555	0	12,555	0.0	50,669	0	50,669	0.0	10,150	0	10,150	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	834	(834)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,918,463	4,000,679	(82,215)	(2.1)	17,582,761	18,007,250	(424,488)	(2.4)	1,754,646	1,795,432	(40,786)	(2.3)
Periodicals Mail:												
In-County	16,740	17,540	(800)	(4.6)	145,949	150,725	(4,776)	(3.2)	41,598	44,955	(3,356)	(7.5)
Outside County	380,105	398,715	(18,610)	(4.7)	1,338,322	1,384,572	(46,249)	(3.3)	492,919	522,762	(29,843)	(5.7)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	396,845	416,255	(19,410)	(4.7)	1,484,271	1,535,297	(51,026)	(3.3)	534,517	567,717	(33,200)	(5.8)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,229	8,389	(160)	(1.9)	313	322	(9)	(2.8)	21,128	21,730	(602)	(2.8)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	45,713	46,181	(468)	(1.0)	56,267	54,764	1,503	2.7	91,510	87,929	3,581	4.1
Bound Printed Matter Parcels	56,913	56,387	526	0.9	47,095	44,313	2,782	6.3	111,722	99,998	11,724	11.7
Media and Library Mail	7,027	9,228	(2,200)	(23.8)	1,938	2,476	(538)	(21.7)	5,610	7,401	(1,791)	(24.2)
Package Services Mail Fees	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	117,882	120,198	(2,316)	(1.9)	105,613	101,876	3,737	3.7	229,970	217,058	12,912	5.9

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	80	113	(32)	(28.7)	79	365	(287)	(78.5)
Free Mail	0	0	0	0.0	38	31	7	22.4	54	38	15	40.4
Total Market Dominant Mail	7,404,092	7,478,996	(74,904)	(1.0)	26,538,730	26,982,194	(443,464)	(1.6)	2,925,660	2,976,569	(50,909)	(1.7)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	7,429,092	7,501,017	(71,925)	(1.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	7,429,092	7,501,017	(71,925)	(1.0)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	184,823	77,695	107,129	137.9	78,061	32,921	45,140	137.1	27,394	11,750	15,644	133.1
Standard Post Mail: Total Standard Post	1,892	3,674	(1,783)	(48.5)	210	426	(216)	(50.8)	773	1,700	(927)	(54.5)
Priority Mail: Total Priority Mail	191,206	177,075	14,131	8.0	26,883	24,318	2,564	10.5	73,307	59,496	13,811	23.2
Parcel Select Mail: Total Parcel Select Mail	738,834	568,770	170,064	29.9	441,101	352,781	88,320	25.0	806,484	573,610	232,874	40.6
Parcel Return Service Mail: Total Parcel Return Service Mail	39,333	35,767	3,565	10.0	15,469	14,465	1,005	6.9	40,910	41,797	(887)	(2.1)
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	1,156,088	862,981	293,107	34.0	561,724	424,911	136,813	32.2	948,868	688,353	260,516	37.8

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,156,088	862,981	293,107	34.0	561,724	424,911	136,813	32.2	948,868	688,353	260,516	37.8
Other Competitive Revenue												
Total Competitive Revenue	1,156,088	862,981	293,107	34.0	561,724	424,911	136,813	32.2	948,868	688,353	260,516	37.8

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,560,180	8,341,977	218,203	2.6	27,100,454	27,407,105	(306,651)	(1.1)	3,874,528	3,664,921	209,606	5.7
Total All Services	25,001	22,022	2,979	13.5	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,585,181	8,363,999	221,182	2.6	27,100,454	27,407,105	(306,651)	(1.1)	3,874,528	3,664,921	209,606	5.7
Total All Other Revenue												
Total All Revenue	8,585,181	8,363,999	221,182	2.6								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
First-Class Mail:												
Single-Piece Letters	439,986	466,070	(26,083)	(5.6)	871,809	944,911	(73,102)	(7.7)	34,492	37,982	(3,491)	(9.2)
Single-Piece Cards	32,780	37,016	(4,236)	(11.4)	96,867	111,312	(14,446)	(13.0)	691	794	(103)	(13.0)
Total Single-Piece Letters and Cards	472,766	503,086	(30,320)	(6.0)	968,675	1,056,223	(87,548)	(8.3)	35,182	38,777	(3,594)	(9.3)
Presort Letters	7,888,127	7,594,038	294,089	3.9	20,109,219	19,826,288	282,931	1.4	1,149,557	1,096,759	52,797	4.8
Presort Cards	419,117	411,256	7,862	1.9	1,608,564	1,629,873	(21,308)	(1.3)	13,135	13,307	(172)	(1.3)
Total Presort Letters and Cards	8,307,244	8,005,294	301,950	3.8	21,717,784	21,456,161	261,623	1.2	1,162,692	1,110,066	52,626	4.7
Flats	457,701	442,798	14,904	3.4	361,071	353,753	7,318	2.1	76,769	75,126	1,643	2.2
Parcels	32,029	33,340	(1,312)	(3.9)	11,421	12,576	(1,156)	(9.2)	2,828	2,533	296	11.7
Domestic Negotiated Serv. Agreement Mail	0	38,975	(38,975)	(100.0)	0	103,014	(103,014)	(100.0)	0	6,324	(6,324)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	142	(142)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	9,269,740	9,023,635	246,105	2.7	23,058,951	22,981,727	77,224	0.3	1,277,471	1,232,825	44,646	3.6
Standard Mail:												
High Density and Saturation Letters	727,601	644,919	82,682	12.8	4,774,864	4,406,090	368,774	8.4	194,522	183,444	11,078	6.0
High Density and Saturation Flats & Parcels	1,541,105	1,496,638	44,467	3.0	8,554,463	8,475,493	78,970	0.9	1,515,415	1,524,952	(9,537)	(0.6)
Carrier Route	1,804,725	1,804,306	419	0.0	6,727,087	6,911,839	(184,752)	(2.7)	1,437,884	1,500,525	(62,642)	(4.2)
Letters	6,890,686	6,649,955	240,731	3.6	32,318,459	31,828,534	489,925	1.5	1,616,873	1,603,056	13,817	0.9
Flats	1,464,750	1,501,457	(36,707)	(2.4)	3,569,853	3,736,830	(166,977)	(4.5)	916,912	958,181	(41,269)	(4.3)
Parcels	50,403	49,519	883	1.8	47,855	48,035	(180)	(0.4)	18,143	16,776	1,367	8.1
Every Door Direct Mail Retail	113,120	112,341	779	0.7	639,856	688,299	(48,443)	(7.0)	81,159	86,329	(5,170)	(6.0)
Domestic Negotiated Serv. Agreement Mail	41,672	108,512	(66,840)	(61.6)	180,151	499,850	(319,699)	(64.0)	35,247	22,138	13,109	59.2
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	2,334	(2,334)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	12,634,061	12,369,981	264,080	2.1	56,812,589	56,594,971	217,618	0.4	5,816,155	5,895,402	(79,247)	(1.3)
Periodicals Mail:												
In-County	49,578	50,081	(504)	(1.0)	429,550	441,182	(11,631)	(2.6)	124,679	130,348	(5,669)	(4.3)
Outside County	1,147,291	1,166,709	(19,418)	(1.7)	4,008,913	4,137,843	(128,930)	(3.1)	1,517,183	1,584,763	(67,580)	(4.3)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,196,868	1,216,790	(19,922)	(1.6)	4,438,463	4,579,025	(140,562)	(3.1)	1,641,862	1,715,112	(73,249)	(4.3)
Package Services Mail:												
Parcel Post / Alaska Bypass	24,868	24,105	763	3.2	951	945	5	0.6	64,102	63,745	357	0.6
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	160,156	151,700	8,457	5.6	196,652	188,081	8,571	4.6	315,281	296,387	18,894	6.4
Bound Printed Matter Parcels	205,255	196,182	9,073	4.6	165,373	154,187	11,186	7.3	406,769	381,400	25,370	6.7
Media and Library Mail	22,112	31,798	(9,686)	(30.5)	6,042	8,820	(2,778)	(31.5)	17,794	26,291	(8,497)	(32.3)
Package Services Mail Fees	0	45	(45)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	412,391	403,829	8,562	2.1	369,017	352,033	16,984	4.8	803,947	767,823	36,123	4.7

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	233	291	(58)	(19.8)	253	1,300	(1,047)	(80.5)
Free Mail	0	0	0	0.0	95	126	(31)	(24.7)	105	248	(142)	(57.4)
Total Market Dominant Mail	23,513,061	23,014,236	498,825	2.2	84,679,348	84,508,173	171,175	0.2	9,539,794	9,612,710	(72,916)	(0.8)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	23,584,841	23,104,701	480,140	2.1								
Other Market Dominant Revenue												
Total Market Dominant Revenue	23,584,841	23,104,701	480,140	2.1								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	369,601	238,437	131,164	55.0	155,975	103,873	52,103	50.2	55,133	36,663	18,469	50.4
Standard Post Mail:												
Total Standard Post	7,790	13,127	(5,337)	(40.7)	846	1,583	(737)	(46.6)	3,133	5,842	(2,709)	(46.4)
Priority Mail:												
Total Priority Mail	633,901	566,548	67,353	11.9	87,691	76,290	11,401	14.9	245,332	190,195	55,138	29.0
Parcel Select Mail:												
Total Parcel Select Mail	2,333,610	1,773,575	560,035	31.6	1,392,967	1,108,989	283,978	25.6	2,596,344	1,926,148	670,197	34.8
Parcel Return Service Mail:												
Total Parcel Return Service Mail	114,505	104,696	9,809	9.4	44,950	42,019	2,930	7.0	129,705	129,579	126	0.1
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,459,407	2,696,383	763,024	28.3	1,682,429	1,332,755	349,674	26.2	3,029,648	2,288,426	741,221	32.4

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,459,407	2,696,383	763,024	28.3	1,682,429	1,332,755	349,674	26.2	3,029,648	2,288,426	741,221	32.4
Other Competitive Revenue												
Total Competitive Revenue	3,459,407	2,696,383	763,024	28.3	1,682,429	1,332,755	349,674	26.2	3,029,648	2,288,426	741,221	32.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	26,972,468	25,710,619	1,261,849	4.9	86,361,777	85,840,928	520,849	0.6	12,569,442	11,901,136	668,306	5.6
Total All Services	71,780	90,465	(18,685)	(20.7)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	27,044,248	25,801,084	1,243,164	4.8	86,361,777	85,840,928	520,849	0.6	12,569,442	11,901,136	668,306	5.6
Total All Other Revenue												
Total All Revenue	27,044,248	25,801,084	1,243,164	4.8								

TABLE 3-F
OTHER INDICIA MAIL*
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,696	4,226	(1,530)	(36.2)	5,133	7,895	(2,762)	(35.0)	200	336	(136)	(40.5)
Single-Piece Cards	49	98	(49)	(50.0)	138	273	(135)	(49.5)	1	2	(1)	(49.5)
Total Single-Piece Letters and Cards	2,745	4,324	(1,579)	(36.5)	5,271	8,168	(2,897)	(35.5)	200	337	(137)	(40.6)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,522	2,023	(502)	(24.8)	563	770	(207)	(26.8)	153	226	(73)	(32.3)
Parcels	1,301	724	577	79.7	265	244	21	8.5	102	89	13	14.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	55	(55)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	5,567	7,126	(1,559)	(21.9)	6,099	9,182	(3,083)	(33.6)	455	652	(197)	(30.2)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	80	226	(146)	(64.6)	17	68	(51)	(74.4)	26	134	(108)	(80.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	80	226	(146)	(64.6)	17	68	(51)	(74.4)	26	134	(108)	(80.8)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	86,027	100,464	(14,437)	(14.4)	28,503	27,647	856	3.1
Free Mail	0	0	0	0.0	10,847	11,590	(743)	(6.4)	4,395	5,152	(757)	(14.7)
Total Market Dominant Mail	5,647	7,352	(1,705)	(23.2)	102,991	121,305	(18,314)	(15.1)	33,379	33,585	(206)	(0.6)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	6,972	8,642	(1,670)	(19.3)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	6,972	8,642	(1,670)	(19.3)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	23	192	(168)	(87.8)	9	90	(82)	(90.5)	4	32	(28)	(87.4)
Standard Post Mail: Total Standard Post	206	561	(354)	(63.2)	12	73	(61)	(83.8)	67	309	(242)	(78.3)
Priority Mail: Total Priority Mail	1,834	3,760	(1,925)	(51.2)	235	512	(277)	(54.1)	459	1,141	(682)	(59.8)
Parcel Select Mail: Total Parcel Select Mail	0	1,034	(1,034)	(100.0)	0	102	(102)	(100.0)	0	225	(225)	(100.0)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	2,064	5,546	(3,482)	(62.8)	255	778	(523)	(67.2)	530	1,706	(1,177)	(68.9)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,064	5,546	(3,482)	(62.8)	255	778	(523)	(67.2)	530	1,706	(1,177)	(68.9)
Other Competitive Revenue												
Total Competitive Revenue	2,064	5,546	(3,482)	(62.8)	255	778	(523)	(67.2)	530	1,706	(1,177)	(68.9)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2015 (Apr. 1, 2015-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	7,711	12,898	(5,188)	(40.2)	103,246	122,083	(18,836)	(15.4)	33,909	35,291	(1,382)	(3.9)
Total All Services	1,325	1,290	35	2.7	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,036	14,188	(5,152)	(36.3)	103,246	122,083	(18,836)	(15.4)	33,909	35,291	(1,382)	(3.9)
Total All Other Revenue												
Total All Revenue	9,036	14,188	(5,152)	(36.3)								

TABLE 3-F
OTHER INDICIA MAIL
MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	8,178	13,749	(5,571)	(40.5)	15,971	27,302	(11,332)	(41.5)	601	1,064	(463)	(43.5)
Single-Piece Cards	165	479	(313)	(65.4)	430	1,315	(884)	(67.3)	3	8	(6)	(67.3)
Total Single-Piece Letters and Cards	8,343	14,228	(5,884)	(41.4)	16,401	28,617	(12,216)	(42.7)	604	1,072	(468)	(43.7)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	3,959	4,058	(99)	(2.4)	1,842	2,099	(258)	(12.3)	559	527	32	6.2
Parcels	2,890	2,614	276	10.6	797	904	(107)	(11.8)	293	329	(36)	(11.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	364	(364)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	15,192	21,264	(6,072)	(28.6)	19,040	31,620	(12,580)	(39.8)	1,456	1,928	(472)	(24.5)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	159	680	(521)	(76.7)	40	203	(163)	(80.1)	72	461	(389)	(84.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	159	680	(521)	(76.7)	40	203	(163)	(80.1)	72	461	(389)	(84.4)

MARKET DOMINANT PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	290,403	358,985	(68,583)	(19.1)	84,042	77,557	6,485	8.4
Free Mail	0	0	0	0.0	34,362	33,904	459	1.4	13,484	14,691	(1,206)	(8.2)
Total Market Dominant Mail	15,351	21,944	(6,593)	(30.0)	343,845	424,712	(80,867)	(19.0)	99,054	94,636	4,418	4.7
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	18,660	27,844	(9,184)	(33.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	18,660	27,844	(9,184)	(33.0)								

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	127	592	(465)	(78.6)	72	261	(189)	(72.3)	33	100	(68)	(67.3)
Standard Post Mail: Total Standard Post	764	2,084	(1,320)	(63.3)	60	240	(180)	(75.0)	412	952	(540)	(56.8)
Priority Mail: Total Priority Mail	7,438	11,766	(4,328)	(36.8)	900	1,577	(677)	(42.9)	2,102	3,289	(1,187)	(36.1)
Parcel Select Mail: Total Parcel Select Mail	0	3,272	(3,272)	(100.0)	0	326	(326)	(100.0)	0	715	(715)	(100.0)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	8,329	17,714	(9,385)	(53.0)	1,033	2,405	(1,372)	(57.1)	2,546	5,057	(2,511)	(49.6)

COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	8,329	17,714	(9,385)	(53.0)	1,033	2,405	(1,372)	(57.1)	2,546	5,057	(2,511)	(49.6)
Other Competitive Revenue												
Total Competitive Revenue	8,329	17,714	(9,385)	(53.0)	1,033	2,405	(1,372)	(57.1)	2,546	5,057	(2,511)	(49.6)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
FINAL REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 4 YTD
FISCAL YEAR 2015 (Oct. 1, 2014-Jun. 30, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	23,680	39,658	(15,978)	(40.3)	344,878	427,117	(82,240)	(19.3)	101,601	99,693	1,907	1.9
Total All Services	3,310	5,901	(2,591)	(43.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	26,989	45,558	(18,569)	(40.8)	344,878	427,117	(82,240)	(19.3)	101,601	99,693	1,907	1.9
Total All Other Revenue												
Total All Revenue	26,989	45,558	(18,569)	(40.8)								

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 3 FY 2015

GROUP	AVERAGE DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	2.6	9.4	64	86	93.9	96.9	98.2	98.8	99.2	99.5	99.6
Letters	2.5	9.2	66.9	88.6	95.5	97.8	98.8	99.2	99.4	99.6	99.7
Cards	2.3	14	75.8	91.5	95.9	97.6	98.3	98.9	99.2	99.4	99.5
Flats	3	9.7	49.6	75.4	88	93.4	96.1	97.5	98.4	99	99.2
Parcels/IPPS	3.4	7.2	37.2	63.6	80.8	89.6	94.1	96.2	97.7	98.6	99
All First-class Presort/Auto	2.9	4.6	43.9	77.3	93.2	97.3	98.8	99.4	99.7	99.8	99.9
Letters	2.8	4.6	44.4	77.9	93.7	97.5	98.9	99.4	99.7	99.8	99.9
Cards	2.6	6.5	63.8	83.9	93.9	95.6	97.8	98.2	99.2	99.4	99.7
Flats	3.7	2.7	22.6	51.6	73.8	89.4	94.5	97.3	98.7	99.3	99.5
Parcels/IPPS	3	10.3	47	72.7	87.1	94.7	96.8	97.8	98.8	99.4	99.7
All First-class Combined	2.7	6.7	52.9	81.2	93.5	97.1	98.5	99.1	99.5	99.6	99.7
Letters	2.7	6.4	53.3	82.1	94.4	97.6	98.9	99.3	99.6	99.7	99.8
Cards	2.3	13.7	75.3	91.2	95.8	97.5	98.3	98.8	99.2	99.4	99.5
Flats	3.2	7.8	42.5	69.2	84.3	92.4	95.7	97.5	98.5	99	99.3
Parcels/IPPS	3.4	7.3	37.2	63.6	80.8	89.6	94.1	96.2	97.7	98.6	99
All Package Services	4.6	4.7	18.8	34.7	54.8	73.7	85.9	91.2	94.6	96.2	97.3
Bound Printed Matter	4	10.4	22.8	43	63.8	79.1	90.3	94	97.6	98.2	98.9
Media Mail	4.7	3.2	16.5	32.5	53	72.6	85.3	90.9	94.5	96.1	97.2
Library	3.8	11.7	34.4	49.9	70	82.7	89.6	93.4	95.6	96.7	98.3

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to “stale” meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
STAMP AND METER MAIL
QUARTER 3 FY 2015

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	46.6	1.9	53.4	2.8
FIRST-CLASS PRESORT/AUTO	21.8	2	78.2	3.1
ALL FIRST-CLASS MAIL	37.4	2	62.6	2.9
BOUND PRINTED MATTER	12.7	2.1	87.3	4.5
MEDIA MAIL	6.7	2.1	93.3	4.7
LIBRARY MAIL	19	2.1	81	4.1

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to “stale” meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 3 FY 2015

	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	92	83		93	72
EASTERN AREA	96	87		96	86
WESTERN AREA	96	79		96	81
PACIFIC AREA	94	81		94	75
SOUTHWEST AREA	96	84		96	86
GREAT LAKES	94	80		94	87
CAPITAL METRO	95	83		94	80
NATIONAL	95	82		95	82

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 3 FY 2015**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	80	66		80	59
EASTERN AREA	84	70		84	68
WESTERN AREA	88	68		88	69
PACIFIC AREA	82	61		82	67
SOUTHWEST AREA	86	66		86	66
GREAT LAKES	83	66		82	68
CAPITAL METRO	82	69		82	66
NATIONAL	84	67		84	67

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 3 FY 2015

	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	86	74		86	66
EASTERN AREA	91	79		91	78
WESTERN AREA	93	74		93	76
PACIFIC AREA	88	71		88	71
SOUTHWEST AREA	91	76		91	77
GREAT LAKES	89	74		89	79
CAPITAL METRO	89	77		89	74
NATIONAL	90	75		90	75

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 3 FY 2015**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	63	49		64	61
EASTERN AREA	67	66		68	66
WESTERN AREA	85	63		84	66
PACIFIC AREA	78	64		78	66
SOUTHWEST AREA	80	70		80	65
GREAT LAKES	75	63		74	57
CAPITAL METRO	67	64		65	61
NATIONAL	72	64		72	64

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.